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Dynamic Games With Hidden Actions and Hidden States*

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ABSTRACT

We consider a class of dynamic games in which each player's actions are unobservable to the other players and each player's actions can influence a state variable that is unobservable to the other players. We develop an algorithm that solves for the subset of sequential equilibria in which equilibrium strategies depend on private information only through the privately observed state.

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1. Introduction

It is natural in many economic environments to model state variables as being private information. For example, in principal-agent settings, it is hard for the principal to monitor the asset market activity of the agent (Fudenberg, Holmstrom, and Milgrom (1990); Cole and Kocherlakota (1998)). In Cournot oligopolies, the firms' quantity choices are often modelled as unobservable (Green and Porter (1984)). Given this assumption and the durability of the produced good, a firm's cumulated stock of production is an unobservable state variable.

Because of this consideration, the purpose of this paper is to extend the methods of Abreu, Pearce and Stacchetti (APS) (1986, 1990) to a class of dynamic games in which the players have hidden states as well as hidden actions. APS consider repeated games with hidden actions and show that the set of equilibrium payoffs for such games is the largest fixed point of a monotone set-valued operator. They prove that the largest fixed point is the limit of iterating this operator on a sufficiently large initial set of payoffs.

We derive a similar result for a class of dynamic games with hidden states. We focus on Markov-private equilibria, in which an individual's strategy is constrained to depend on his past private information only through his current private state. Given such an equilibrium, each individual's payoff is a function of his true initial state. We consider the set of pairs (v, μ) that are consistent with Markov-private equilibria, where v is a vector of equilibrium payoff functions and μ is the initial common prior over vectors of individual states. We show that this set is the largest fixed point of a monotone set-valued operator, and we demonstrate that the largest fixed point is the limit of iterating this operator on a sufficiently large initial set of (v, μ) pairs.

The main difficulty that we face is formulating exactly what class of dynamic games

is susceptible to our approach. The key restriction turns out to be that beliefs must be Markov: that is, if all players follow Markov-private strategies, player i's beliefs about the other players' states must depend on his private information only through his current state, both on and off the equilibrium path. (Otherwise, private information other than his state would typically affect his best response, meaning that it is not Markov-private.) We provide a simple procedure to check whether beliefs are Markov, and we present examples of such games.

The restriction that beliefs be Markov still allows for a wide range of behavior on the part of beliefs. On the equilibrium path, a player knows his own state, while others do not. Moreover, the beliefs of the less informed players evolve in nontrivial ways.

2. A Class of Dynamic Games with Hidden States

There are N players who play an infinite horizon dynamic game. The structure of the game is as follows. Define S_i to be player i's finite state space, and let $S = \prod_{i=1}^{N} S_i$. In period 0, Nature draws a vector s_0 from S according to the probability density function (p.d.f.) μ_0 , which is common knowledge. Player i observes s_{i0} .

Each player i begins period t > 0 with state $s_{i,t-1}$. The play in period t, t > 0, proceeds as follows. First, player i chooses q_{it} from the finite set Q_i . Let $q_t = (q_{it})_{i=1}^N$. Nature then draws a public shock z_t from the finite set Z and a vector of private shocks from the set $\Theta = \prod_{n=1}^N \Theta_n$, according to the joint p.d.f. $\pi(z_t, \theta_t | q_t, s_{t-1})$. Here, $q_t = (q_{it})_{i=1}^N$ and $s_t = (s_{it})_{i=1}^N$. Player i observes (z_t, θ_{it}) . At the end of the period, agent i realizes payoff $u_i(\theta_{it}, z_t, q_{it}, s_{i,t-1})$. The players have common discount factor δ . Player i's state evolves according to the law of motion $s_{it} = g_i(\theta_{it}, z_t, q_{it}, s_{i,t-1})$.

At this point, the class of games under consideration is very large. Players can receive different signals about each other's actions or states. These signals may be public or not. The game may be repeated or dynamic.

We restrict the class of games somewhat by making a relatively standard assumption about the probabilistic structure of the game: the support of the signals/shocks is unaffected by the actions or states of the individuals:

For any
$$(q, s)$$
, $\pi(z, \theta|q, s) > 0$ for all $\theta \in \Theta$ and $z \in Z$.

This assumption is similar to the assumption made in APS (1990) about the support of the public signal. Indeed, this kind of assumption is standard in unobservable action (i.e., moral hazard) settings.¹

Throughout, it is helpful to keep in mind the following simple example of the general structure.

Example 1. Suppose there are two firms that produce the same good. Firm i begins period t with a state variable $s_{i,t-1}$ that affects the firm's cost function. The initial states (s_{10}, s_{20}) are drawn from the joint p.d.f. μ_0 . The two firms simultaneously choose quantities (q_{1t}, q_{2t}) . Nature then draws the price of the good from a p.d.f. $\pi_p(p_t|q_{1t}, q_{2t})$. The price is publicly observable. Firm i's period t payoff is given by $p_tq_{it} - c(q_{it}, s_{i,t-1})$, where c is a cost function. The state evolves exogenously according to the law of motion $s_{it} = g_i(\theta_{it}, s_{i,t-1})$, where $(\theta_{1t}, \theta_{2t})$ are drawn from a joint p.d.f. π_{θ} . The cost shocks $(\theta_{1t}, \theta_{2t})$ are i.i.d. over time, and firm i only observes θ_{it} .

¹Note that because all elements of Θ have positive probability, the intersection over i of the σ -algebras generated by (z, θ_i) is the σ -algebra generated by z. Hence, the only information common to all players in period t is the history of public signals $(z_1, ..., z_t)$.

This example is essentially the Green and Porter (1984) duopoly model modified to include Markov cost shocks that are private information.

3. Markov Beliefs and Markov-Private Equilibria

The APS (1990) algorithm applies to games in which S_i and Θ_i are singletons for all i, so all shocks are public. We want to develop a similar algorithm for games in which some of these conditions are relaxed (especially the restrictions on the state space). But there are necessarily some limitations to our analysis. First, if we allow equilibrium strategies to depend on a player's entire private history. Then we have to keep track of other players' beliefs about that history. The set of such beliefs will have an arbitrarily high dimension as time passes. Thus, if we are to have a recursive algorithm that solves for the set of equilibrium payoffs, we must restrict attention to equilibria in which strategies are required to depend on some finite-dimensional summary statistic of private histories. A natural summary statistic is the physical state itself.

Given this reasoning, we define a strategy σ_i for agent i to be a collection of functions $(\sigma_{it})_{t=1}^{\infty}$ such that σ_{it} maps agent i's history $(s_{i0}, \theta_i^{t-1}, q_i^{t-1})$ into an action choice q_{it} for period t. Let $z^t = (z_{\tau})_{\tau=1}^t$ be the public history. We define a strategy σ_i to be Markov-private if for all t, σ_{it} maps any histories with the same values for $(z^{t-1}, s_{i,t-1})$ into the same action. Hence, in a Markov-private strategy, players can condition their actions arbitrarily on the public history, but their actions can only depend on their private history through their current private state.

Restricting attention to equilibria in which players use Markov-private strategies is only sensible under relatively strong conditions on the evolution of beliefs. Suppose, for example, that player *i*'s beliefs about the other players' states depend arbitrarily on player *i*'s private history. Then, generically, player *i*'s optimal response would depend on his entire private history. Thus, if we want to restrict attention to equilibria in which players use Markov-private strategies, we need to focus on games in which player *i*'s beliefs about other players' current states are restricted to depend on player *i*'s private history only through his current state.

This consideration motivates the following definition. The definition uses the notation that given an initial p.d.f. μ_0 over S and strategies σ , $\Pr(z^t, \theta^t, s_0; \mu_0, \sigma)$ represents the implied joint p.d.f. over realizations of (z^t, θ^t, s_0) .

DEFINITION 1. Let Δ be some set of p.d.f.'s with support S. Beliefs are Markov over Δ in a game if for any μ_0 in Δ , any collection of Markov-private strategies σ , and any strategy σ'_i :

(1)
$$\Pr(s_{-i,t}|s_{i0}, z^t, \theta_i^t; \mu_0, \sigma_{-i}, \sigma_i') = \Pr(s_{-i,t}|s_{it}, z^t; \mu_0, \sigma), \text{ for all } (s_{i0}, z^t, \theta_i^t).$$

(2) The p.d.f. of
$$s_t$$
 conditional on z^t , $\Pr(s_t|z^t;\mu_0,\sigma)$, lies in Δ for all z^t .

This definition imposes two requirements on the evolution of beliefs. The first requirement is that player i's beliefs about the other players' states (which are given by the p.d.f. of $s_{-i,t}$, conditional on player i's information) depend only on his current private state and on the public history and that these beliefs are uninfluenced by the particular strategy that player i has followed. The second requirement is that the probability of the players' states, conditional on the public history, always remains in Δ . It is important to note that even if beliefs are Markov, players need not be symmetrically informed after all histories, and players' preferences over action profiles need not be common knowledge (as is true in Fudenberg,

Holmstrom and Milgrom (1990)).

Because of the stationary structure of the game, Definition 1 can be verified by simply checking whether it holds over a single period. In particular, let Δ be a set of p.d.f.'s with support S, and suppose that μ lies in Δ . Suppose that $\alpha = (\alpha_i)_{i=1}^N$, where $\alpha_i : S_i \to Q_i$ is an arbitrary strategy. For any (α, μ) , we can define the p.d.f. $\phi(.; \alpha, \mu)$ as follows:

$$\phi(z, \theta, s; \alpha, \mu) = \pi(z, \theta | \alpha(s), s) \mu(s)$$

over $Z \times \Theta \times S$. Then, it is easy to see that beliefs are Markov over Δ if and only if for any strategy α , any μ in Δ , and any α'_i , ϕ satisfies the following:

(3) For all
$$z, \mu'(z) \in \Delta$$

where $\mu'(z)(s') \equiv \phi(g(\theta, z, q(s), s) = s'|z; \alpha, \mu)$

(4)
$$\phi(g_j(\theta_j, z, q_j(s_j), s_j) = s'_j \text{ for } j \neq i | z, \theta_i, s_i; \alpha_{-i}, \alpha'_i, \mu)$$
$$= \phi(g_j(\theta_j, z, q_j(s_j), s_j) | z, s'_i; \alpha, \mu) \text{ for all } (\theta_i, s_i).$$

(The notation $\phi(g(\theta, z, q(s), s) = s'|z; \alpha, \mu)$ stands for "the probability of the updated state vector $g(\theta, z, q(s), s)$ equalling s', conditional on the public signal's equalling z.") On the one hand, these are simply the one-period analogs of the conditions in Definition 1, so they must be satisfied in any game in which beliefs are Markov over Δ . On the other hand, the conditional probabilities in Definition 1 can be constructed by doing a series of one-period Bayesian updates; hence, (3) and (4) imply (1) and (2).

A key feature of games in which beliefs are Markov over Δ is that it is easy to keep

track of players' beliefs over each other's states. Let $A = \{(\alpha_1, ..., \alpha_N) | \alpha_i : S_i \to Q_i\}$. Then, associated with any game in which beliefs are Markov over Δ , we can define a belief updating function $T : \Delta \times A \times Z \to \Delta$ by:

$$\mu' = T(\mu, \alpha, z)$$
 where $\mu'(s') = \phi(s' = g(\theta, z, \alpha(s), s)|z; \alpha, \mu)$

where ϕ is defined as above. The function T tells us how beliefs over s' evolve according to realizations of the public signal z_t .

At this point, it is helpful to return to the duopoly example and think about when beliefs are Markov in that context. First, suppose that $\pi_{\theta}(\theta_1, \theta_2) = \pi_{\theta_1}(\theta_1)\pi_{\theta_2}(\theta_2)$, so that cost shocks are independent. Define $\Delta = \{\mu_0(s_1, s_2) | \mu_0(s_1, s_2) = \mu_{01}(s_1)\mu_{02}(s_2)\}$, so that initial states are guaranteed to be independent. Then, beliefs are Markov over Δ . The laws of motion of the two firms' states are entirely independent of each other; thus, the price is the only signal that firm i receives about firm j's state, and that information is public. In contrast, if $\pi_{\theta}(\theta_1, \theta_2)$ does not exhibit independence, then, in general, beliefs are not Markov.

Having defined the concept of Markov beliefs, we can now describe our notion of equilibrium.

DEFINITION 2. Consider any game in which beliefs are Markov over Δ and μ_0 lies in Δ . A Markov-Private Equilibrium (MPE) is a collection of Markov-private strategies such that player i's strategy prescribes a weakly optimal action at every information set, given that at any information set, player i's beliefs about the other agents' states are described by $\Pr_t(s_{-i,t}|z^t, s_{it}; \sigma, \mu_0)$. Note that if S_i is a singleton for all i, MPE are equivalent to perfect public equilibria as defined by Fudenberg and Tirole (1991).

For repeated games with public signals and unobservable actions, APS (1990) demonstrate that there is a recursive representation for the set of equilibrium payoffs. In our setting, given the possibility of hidden states, there is no such recursive representation for the set of equilibrium payoffs. In making action choices in a given period, a player has to know how his continuation payoff depends on his updated state. With hidden states there is a recursive representation for the set of equilibrium payoff functions.

This discussion makes clear that we have to express payoffs in terms of equilibrium payoff functions. Specifically, let σ^* be an MPE. We define the equilibrium payoff function v_i to be

$$v_i : S \to [0, 1]$$

$$v_i(s_i) = \max_{\sigma_i} U_i(\sigma_i; s_i, \mu_0, \sigma_{-i}^*)$$

where U_i is the period zero payoff derived by agent i, given an arbitrary strategy σ_i , his current state s_i , the initial prior over states, and the strategies of the other agents. Hence, the equilibrium payoff function v_i describes the agent's maximal utility in period 0 for each initial state s_i , given that all other agents play their equilibrium strategies.

The following point is worth keeping in mind. As APS (1990) emphasize, when S_i is a singleton for all i, the set of Markov-private equilibrium payoffs is equivalent to the set of pure strategy sequential equilibrium payoffs (indeed, it is equivalent to the set of pure

strategy Nash equilibrium payoffs). This equivalence does not carry over to our setting with hidden states. Once S_i has multiple elements, then the set of Markov-private equilibrium payoffs may be smaller than the set of pure strategy sequential equilibrium payoffs.

4. Algorithm

Consider a game in which beliefs are Markov over Δ , where Δ is a closed set of pdf's with support S. Denote the game's belief updating rule by T. Let F_i be the set of functions from S_i into [0,1]. This is the set of possible payoff functions for player i. Let $\Gamma = \prod_{n=1}^N F_n \times \Delta$. Then, an element $(v,\mu) \in \Gamma$ is a specification of a payoff function for each agent and a pdf μ over S.

Let γ^* be the subset of Γ , with the property that (v, μ) lies in γ^* if and only if v is a vector of payoff functions for a Markov-private equilibrium, given that player states are initially drawn from the pdf μ . Our goal is to solve for γ^* , which we assume is non-empty.

In what follows, we define B to be a function from the set of all subsets of Γ into itself. Conceptually, $B(\gamma)$ consists of payoff function vector-belief pairs that are consistent with some Markov-private equilibrium, given that γ contains all possible continuation payoff function vector-belief pairs. This is, of course, analogous to the B operator in APS (1990).

Mathematically, let $\gamma \subset \Gamma$. Then, $(v, \mu) \in B(\gamma)$ if for all i, there exists q_i^* that maps S_i into Q_i , and for all z in Z, there exists $(v', \mu')(z)$ in γ such that

(5)
$$\mu'(z) = T(\mu, q^*, z)$$

and for all s_i in S_i

(6)
$$v_i(s_i) = \sum_{(s_{-i}, z, \theta)} \left[u_i(\theta_i, z, q_i^*(s_i), s_i) + \delta v_i'(z) (g_i(\theta_i, z, q_i^*(s_i), s_i)) \right] \pi(z, \theta | q^*(s), s) \mu(s_{-i} | s_i)$$

(7)
$$q_i^*(s_i) \in \arg\max_{q_i \in Q_i} \sum_{(s_{-i}, z, \theta)} \begin{bmatrix} u_i(\theta_i, z, q_i, s_i) + \\ \delta v_i'(z)(g_i(\theta_i, z, q_i, s_i)) \end{bmatrix} \pi(z, \theta | q_{-i}^*(s_{-i}), q_i, s) \mu(s_{-i} | s_i).$$

The first condition (5) describes the evolution of beliefs on and off the equilibrium path. The second (promise-keeping) condition describes the payoff to agent i, depending on his initial state and assuming that next period's payoff function is v'(z) and that next period's state is given by $g_i(\theta_i, z, q_i^*(s_i), s_i)$. The final (incentive) condition requires the continuation equilibrium action to be weakly optimal, given any initial state.

It is straightforward to prove the following lemma.

LEMMA 1. If γ is closed, $B(\gamma)$ is closed.

Proof. Let $(v^m, \mu^m)_{m=1}^{\infty}$ be a convergent sequence of elements of $B(\gamma)$ with limit $(v^{\infty}, \mu^{\infty})$. We need to prove that $(v^{\infty}, \mu^{\infty}) \in B(\gamma)$. For each m and for all z, there exists q^m and $(v^{m\prime}(z), \mu^{m\prime}(z)) \in \gamma$ such that $(v^m, \mu^m, q^m, v^{m\prime}(z), \mu^{m\prime}(z))$ satisfies (5)–(7).

The sequence $(v^m, \mu^m, q^m, v^{m\prime}(z), \mu^{m\prime}(z))$ has a convergent subsequence, so let's assume without loss of generality that the sequence itself converges to $(v^{\infty}, \mu^{\infty}, q^{\infty}, v^{\infty\prime}(z), \mu^{\infty\prime}(z))$. Because γ is closed, $(v^{\infty\prime}(z), \mu^{\infty\prime}(z)) \in \gamma$.

Now, we need only verify that $(v^{\infty}, \mu^{\infty}, q^{\infty}, v^{\infty'}(z), \mu^{\infty'}(z))$ satisfies (5)–(7). To see this, note that since Q_i is discrete, there exists M such that $q^m(s) = q^{\infty}(s)$ for all s in S and all $m \geq M$ and the right-hand sides of (5)–(7) are continuous in μ . This completes the proof. \blacksquare

The main proposition for dynamic games is the following:

Proposition 1. Let $\gamma_0 = \Gamma$, and let $\gamma_j = B(\gamma_{j-1}), \ 1 \leq j < \infty$. Then, if γ^* denotes the set

of (v, μ) such that v is the payoff function vector for some Markov-private equilibrium when initial states are drawn according to μ , the following conditions hold:

(i.)
$$B(\gamma^*) = \gamma^*$$
.

(ii.)
$$\gamma^* \subseteq \gamma_j \subseteq \gamma_{j-1}$$
.

(iii.) Define
$$\gamma_{\infty}$$
 so that $\gamma_{\infty} \equiv \cap_{j=1}^{\infty} \gamma_{j}$. Then, $\gamma_{\infty} = \gamma^{*}$.

Proof. We prove the three parts of the proposition in order.

(i.) $B(\gamma^*) = \gamma^*$: First, we prove that $\gamma^* \subseteq B(\gamma^*)$. Consider an MPE with an equilibrium payoff function vector v and initial beliefs μ . In the first period, along the equilibrium path, agents have strategies $(q_i^*(s_i))_{i=1}^N$. Conditional on Nature's draw of z, agents then play an MPE continuation equilibrium beginning in period two. Each continuation MPE has an associated equilibrium payoff function vector v'(z). The equations defining B require $q_i^*(s_i)$ to be the equilibrium action choice for agent i. Moreover, the equations defining B require $v_i(s_i)$ to be the maximal utility agent i can get if he starts with arbitrary state s_i and given that the other agents play the MPE equilibrium strategies. It follows that $(v, \mu) \in B(\gamma^*)$. It is obvious that $\gamma^* \supseteq B(\gamma^*)$, which completes the proof.

(ii.) $\gamma^* \subseteq \gamma_j \subseteq \gamma_{j-1}$: It is obvious that if $\gamma' \subseteq \gamma$, then $B(\gamma') \subseteq B(\gamma)$. Since $\gamma_0 = \Gamma$ and $\gamma_1 = B(\gamma_0) \subseteq \Gamma$, $\gamma_2 \subseteq \gamma_1$, which implies that $\gamma_3 \subseteq \gamma_2$, and so forth. Since $\gamma^* \subseteq \gamma_0$, this implies that $\gamma^* = B(\gamma^*) \subseteq \gamma_1$, which implies that $\gamma^* \subseteq \gamma_2$, and so forth.

(iii.) $\gamma_{\infty} = \gamma^*$: It is obvious from (ii) that $\gamma^* \subseteq \gamma_{\infty}$. Now we need to prove that $\gamma^* \supseteq \gamma_{\infty}$. We prove this in three parts:

Part 1: If $B(\gamma) = \gamma$, then $\gamma \subseteq \gamma^*$. This is obvious from the definition of γ^* .

Part 2: $B(\gamma_{\infty}) \subseteq \gamma_{\infty}$. This follows from $\gamma_j \supseteq \gamma_{\infty}$ for all j, which means that $\gamma_{j+1} \supseteq \gamma_{\infty}$

 $B(\gamma_{\infty})$ for all j, which proves the result.

Part 3: $B(\gamma_{\infty}) \supseteq \gamma_{\infty}$. This is somewhat more difficult. Take any $(v, \mu) \in \gamma_j$ for all j. This implies that $(v, \mu) \in B(\gamma_j)$ for all j. So for all j and for all z, there exists q^j and $(v^{j'}(z), \mu^{j'}(z)) \in \gamma_j$ such that $[v, \mu, q^j, v^{j'}(z), \mu^{j'}(z)]$ satisfies (5)–(7). Since we can always choose a convergent subsequence, assume, without loss of generality, that this sequence converges, and let the limit be $[v, \mu, q^{\infty}, v^{\infty'}(z), \mu^{\infty'}(z)]$. Because γ_{∞} is the intersection of closed sets, γ_{∞} is closed, and so $(\nu^{\infty'}(z), \mu^{\infty'}(z))$ is in γ_{∞} for all z. To complete the proof, we need only verify that $[v, \mu, q^{\infty}, v^{\infty'}(z), \mu^{\infty'}(z)]$ satisfies (5)–(7). But this follows from the same logic as in the proof of Lemma 1.

Hence, we can solve for γ^* by iterating the backwards operator B. Having solved for γ^* , it is then straightforward to actually construct the set of all MPE for a given game (given that μ_0 lies in Δ). Let μ_0 be the initial p.d.f. over states, and pick an arbitrary element of γ^* with the belief component μ_0 . This element of γ^* implies some vector of action functions $(q_1^*, ..., q_N^*)$. It also implies, for each realization of z, a p.d.f. $\mu'(z)$ and a vector of continuation equilibrium payoff functions v'(z). Given (μ', v') , we can construct the second period action functions, and so on.

The above discussion assumes that the horizon of the game is infinite. However, it should be clear how to extend the analysis to τ period games, τ finite. In the last period τ , for any initial p.d.f. over states μ , we can calculate the set of Nash equilibria. Given any possible Nash equilibrium, it is straightforward to calculate the vector of equilibrium payoff functions. This gives us a set γ_0 of vectors of equilibrium payoff functions and p.d.f.'s. Now iterate on this initial set using the backwards operator described above. The iterated set $B^{\tau-t}(\gamma_0)$ equals the set of equilibrium payoff functions in period t.

5. Concluding Comments

Self-generation has proved to be a useful method of characterizing the set of possible equilibrium outcomes in repeated games (see, for example, APS 1986) and in dynamic games (see, for example, Atkeson 1991). This paper provides a way to extend the concept of self-generation to a rich collection of dynamic games in which both actions and states are hidden. We conjecture that the other results obtained by APS 1990 (the bang-bang characterizations of equilibrium payoffs and monotonicity in the discount factor) are also obtainable for this class of games.

Following Spear and Srivastava's (1987) work, a large number of papers have exploited the basic APS idea of using utility as a summary statistic in solving dynamic mechanism design problems. Similarly, it should be straightforward to extend the basic approach of this paper to dynamic mechanism design problems in which the agent's actions or current private information influences an unobservable state variable (see Fernandes and Phelan (1998) for some work along these lines).

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