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# Estimation of Sample Selection Models With Two Selection Mechanisms

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#### Abstract

This paper focuses on estimating limited dependent variable models with incidentally truncated data and two selection mechanisms. While typical sample selection models have been widely estimated, extensions to multiple selection mechanisms have been sparse due to intractable likelihood functions or estimation algorithms with slow convergence. This paper extends the sampling algorithm from Chib et al. (2009) and proposes a computationally-efficient Markov chain Monte Carlo (MCMC) estimation algorithm with data augmentation. The algorithm only augments the posterior with a small subset of the total missing data caused by the selection mechanisms, which improves convergence of the MCMC chain and decreases computational load relative to standard algorithms. The resulting sampling densities are well-known despite not having the "complete" data. The methods are applied to estimate the effects of residential density on vehicle usage and holdings in California.

**Keywords:** sample selection; incidental truncation; minimal data augmentation; Markov chain Monte Carlo; vehicle choice; residential density.

#### 1 Introduction

The seminal sample selection model of Heckman (1979) has generated a vast amount of theoretical and empirical research across a variety of disciplines. Sample selection occurs when a dependent variable of interest is missing for a subset of the sample as a consequence of "incidental truncation," while all other quantities are fully observed. The remaining observations are non-random and do not represent the population of interest, hence estimation based only on this selected sample may lead to specification errors. This problem is prevalent in empirical applications in economics and disciplines that use observational data, thus estimation techniques which address sample selection are of substantial interest.

The conventional sample selection model with a single selection mechanism and its variants have been extensively estimated. Common classical estimation methods are developed and discussed in Amemiya (1984), Gronau (1973), Heckman (1979), and Wooldridge (1998, 2002), while semiparametric estimation and a variety of extensions are discussed in Heckman (1990), Manski (1989), and Newey et al. (1990). Extensions in the direction of multiple selection mechanisms are discussed in Shonkwiler and Yen (1999), Yen (2005), and Poirier (1980), where the two former articles discuss equation-by-equation sample selection, and the latter discusses observability of a single binary outcome as a result of two binary selection variables. The preceding procedures generally involve two classes of estimators: 1) two-step estimators that are consistent, asymptotically normal, but inefficient, and 2) maximum likelihood estimators that depend on numerous evaluations of integrals. Puhani (2000) studies the practical performance of such estimators using a Monte Carlo framework, where one of the criticisms of Heckman-like estimators is the small sample properties. An alternative method involves Bayesian estimation that results in finite sample inference and avoids direct evaluations of integrals. Recent developments with one selection variable include Chib et al. (2009), Greenberg (2007), and van Hasselt (2009); extensions such as semiparametric estimation, endogeneity, and multiple outcome types are also discussed.

The model being analyzed contains a correlated system of equations with two continuous dependent variables of interest, where each variable has an incidental truncation problem determined by a unique ordered selection variable. An unrestricted covariance matrix for the error terms is used to account for informative contemporaneous relationships. A major difference between this model and previous work is that the two selection mechanisms are modeled simultaneously, creating four combinations of outcome observability for any observational unit. This feature results in a non-standard likelihood function and thus sampling densities that are not from well-known distributions. A simple solution is to augment the posterior with all the missing outcomes, resulting in "complete" data, and estimate the model using standard Markov chain Monte Carlo (MCMC)

procedures, but this approach slows down convergence as shown in Chib et al. (2009). As a result, such a model warrants special attention in estimation.

This paper extends the MCMC estimation technique from Chib et al. (2009), which involves one selection mechanism and two cases of outcome observability, to accommodate models with two selection mechanisms and four cases of observability. Because of the additional complexity with a second selection mechanism, the sampling methods from Chib et al. (2009) cannot be directly applied. The proposed algorithm samples all the unknown model parameters from well-known distributions without having to augment a majority of the missing data. Specifically, a small subset of the missing data is included to facilitate the sampling of the covariance matrix only. The amount and complexity of missing data increases with larger systems, therefore it is important to minimize their usage in the MCMC chain. While typical data augmentation schemes include all missing data, the proposed technique augments the posterior with at most 50% of the missing data that are associated with the selection mechanisms, which improves the convergence of the MCMC chain and reduces the computational load.

The methods are applied to study the effects of residential density on vehicle usage and vehicle holdings in California. Residential density and household demographic variables are used to explain the annual mileage a household drives with trucks and cars and the number of trucks and cars a household owns. A careful analysis is needed since vehicle usage data is only observable for households that own vehicles. The resulting estimation results will supplement the current literature and be informative for policy decisions.

## 2 Sample Selection Model

The model is given by

$$y_{i,1} = x'_{i,1}\beta_1 + \epsilon_{i,1}, \tag{1}$$

$$y_{i,2} = x'_{i,2}\beta_2 + \epsilon_{i,2},$$
 (2)

$$y_{i,3}^* = x_{i,3}' \beta_3 + \epsilon_{i,3},$$
 (3)

$$y_{i,4}^* = x_{i,4}' \beta_4 + \epsilon_{i,4}, \tag{4}$$

$$y_{i,j} = t_j \quad \text{if} \quad \alpha_{t_j - 1, j} < y_{i,j}^* \le \alpha_{t_j, j},$$
 (5)

$$\delta_{t_j,j} = \ln \left\{ \frac{\alpha_{t_j,j} - \alpha_{t_j-1,j}}{1 - \alpha_{t_j,j}} \right\},\tag{6}$$

for observational units  $i=1,\ldots,N$ , equations j=3,4, ordered categories  $t_j=1,\ldots,T_j$ , ordered cutpoints  $\alpha_{0,j}=-\infty<\alpha_{1,j}<\ldots<\alpha_{T_j,j}=+\infty$ , and transformed cutpoints  $\{\delta_{t_j,j}\}$ . The continuous dependent variables of interest are  $y_{i,1}$  and  $y_{i,2}$ . Due to sample selection, their observability depends on the values of two ordered selection variables  $y_{i,3}$  and  $y_{i,4}$ , respectively. Following Albert and Chib (1993), the ordered variables, which can take one of  $T_j$  categories, are modeled in a threshold-crossing framework with the latent variables  $y_{i,3}^*$  and  $y_{i,4}^*$  according to equations (3) through (5). In addition, a re-parameterization of the ordered cutpoints according to equation (6) is performed to remove the ordering constraints along the lines of Chen and Dey (2000). The row vector  $x_{i,j}'$  and conformable column vector  $\beta_j$  are the exogenous covariates and corresponding regression coefficients, respectively. The vector of error terms  $(\epsilon_{i,1}, \epsilon_{i,2}, \epsilon_{i,3}, \epsilon_{i,4})'$  is distributed independent multivariate normal,  $\mathcal{N}(0,\Omega)$ , where  $\Omega$  is an unrestricted covariance matrix. This normality assumption for the error terms results in ordered probit models for equations (3) through (5).

A key feature of the model is the inclusion of two selection variables, which results in four cases of observability. For any observational unit i, only one of the following vectors is observed

$$(y_{i,1}, y_{i,2}, y_{i,3}, y_{i,4})', (y_{i,2}, y_{i,3}, y_{i,4})', (y_{i,1}, y_{i,3}, y_{i,4})', (y_{i,3}, y_{i,4})',$$

where  $y_{i,1}$  and  $y_{i,2}$  are missing if and only if  $y_{i,3}$  and  $y_{i,4}$  are in known, application-specific categories  $\gamma$  and  $\lambda$ , respectively. In the context of the vehicle choice example, the mileage driven with trucks and cars are missing when the number of trucks and cars owned by the household equal zero, expressed as  $\gamma = \lambda = 0$ . The rules involving  $y_{i,3}$  and  $y_{i,4}$  that affect the observability are known as the selection mechanisms. These rules are assumed to have the previously mentioned forms for simplicity, although they can be modified without affecting the estimation procedure. To be general about where incidental truncation occurs, let  $N_r$  (r = 1, ..., 4) denote partitions of the sample set that correspond to the four aforementioned cases of observability. In addition, let  $n_r$  denote their sizes such that  $\sum_{r=1}^4 n_r = N$ . Formally, the variable  $y_{i,1}$  is only observed for units in  $N_1 \cup N_3$ , and  $y_{i,2}$  is only observed for units in  $N_1 \cup N_2$ , as illustrated in Table 1. Other quantities such as the ordered variables and covariates are always observed.

The model is linear since many econometric models can be seen as linear regression models with suitably-defined latent data. This flexible formulation can accommodate continuous, discrete, or censored outcomes as they all have latent variable representations (Koop et al., 2007, Chapter 14). Although  $y_{i,1}$  and  $y_{i,2}$  are presented as scalars to reduce complexity in notation, they can be changed to vectors of outcomes without alterations in the estimation algorithm. Extensions such as semiparametric estimation and endogeneity can also be easily incorporated along the lines of

Variables	$N_1$	$N_2$	$N_3$	$N_4$
$y_{i,1}$	✓	$\bigcirc$	✓	$\bigcirc$
$y_{i,2}$	$\checkmark$	$\checkmark$	$\bigcirc$	$\bigcirc$
$y_{i,3}$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
$y_{i,4}$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

Table 1: Variable observability. The symbols  $\bigcirc$  and  $\checkmark$  denote whether the variable is missing or observed in the sample partition, respectively.

Chib et al. (2009) and van Hasselt (2009).

#### 3 Estimation

The proposed estimation algorithm uses MCMC methods with minimal data augmentation (MDA). The idea, motivation, and implementation of MDA are described in Section 3.1. Section 3.2 provides the data-augmented likelihood, priors, and data-augmented posterior. Section 3.3 presents the sampling algorithm in detail.

#### 3.1 Minimal Data Augmentation (MDA)

The aim of MDA is to augment the posterior with the least amount of missing outcomes possible while keeping the densities of interest tractable for sampling. By introducing all the latent and missing data along the lines of Tanner and Wong (1987), many complex econometric models can be estimated as linear regression models with Gibbs or Metropolis-Hastings sampling (Koop et al., 2007, Chapter 14). Such an approach provides for easy sampling since given the "complete" data, the full conditional densities for  $\tilde{\beta}$ ,  $\Omega$ , and other quantities are in standard forms (Chib and Greenberg, 1995). However, as noted in Chib et al. (2009), such a "naive" approach would degrade the mixing of the Markov chains and increase computation time. This problem is especially intensified when the quantity of missing outcomes due to the selection mechanism is large or when the model contains a sizable number of unknown parameters. Even if these impediments are disregarded, sample selection makes simulating the missing outcomes difficult as influential covariates may also be missing for the same reason. For these reasons, it is generally desirable to minimize the amount of missing outcomes involved in the algorithm.

The proposed algorithm augments the posterior with the missing variable  $y_{i,2}$  in  $N_3$  and the latent variables  $\{y_{i,3}^*, y_{i,4}^*\}$  for all observations, while leaving  $y_{i,1}$  in  $N_2 \cup N_4$  and  $y_{i,2}$  in  $N_4$  out of the sampler, as illustrated in Table 2. While the choices of variables and observations for augmentation appear arbitrary, they are specifically chosen to facilitate the sampling of the matrix  $\Omega$ . By assuming

Variables	$N_1$	$N_2$	$N_3$	$N_4$
$y_{i,1}$	✓	$\bigcirc$	✓	$\bigcirc$
$y_{i,2}$	$\checkmark$	$\checkmark$	$\otimes$	$\bigcirc$
$y_{i,3}^*$	$\times$	$\times$	$\times$	$\times$
$y_{i,4}^*$	×	×	×	×

Table 2: Minimal data augmentation scheme. The symbols  $\checkmark$ ,  $\times$ ,  $\bigotimes$ , and  $\bigcirc$  denote whether the variable is observed, latent but augmented, missing but augmented, or missing but not augmented in the posterior, respectively.

that  $y_{i,1}$  is missing more than  $y_{i,2}$ , this algorithm includes less than 50% of all missing data. In the vehicle choice application with 2,297 observations, only 18% of the total missing data is used.

#### 3.2 Posterior Analysis

The data-augmented posterior density is proportional to the product of the data-augmented likelihood and the prior density for the unknown parameters:

$$\pi(\theta, y_{miss}, y^*|y_{obs}) \propto f(y_{obs}, y_{miss}, y^*|\theta)\pi(\theta). \tag{7}$$

Define the vector  $\theta = (\tilde{\beta}, \delta, \Omega)$ , where  $\tilde{\beta} = (\beta'_1, \beta'_2, \beta'_3, \beta'_4)'$  and  $\delta = \{\delta_{t_j,j}\}$ , to contain all the unknown parameters. Also, define  $y_{miss}$  and  $y^*$  to contain the augmented missing outcomes and latent selection variables, respectively, and  $y_{obs}$  to contain all the observed data from Table 1.

Due to the intricate pattern of missing outcomes, specific quantities for each case of observability need to be defined. Let

$$\tilde{y}_{i,1:4} = (y_{i,1}, y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,3:4} = (y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,3:4} = (y_{i,3}, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,1:4} = (y_{i,1}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,2:4} = (y_{i,2}, y_{i,3}^*, y_{i,4}^*)', \tilde{y}_{i,3:4} = (y_{i,3}, y_{i,4}^*, y_{i,4}^*,$$

and using similar notation, let  $\tilde{X}_{i,1:4}$ ,  $\tilde{X}_{i,2:4}$ ,  $\tilde{X}_{i,1:34}$ , and  $\tilde{X}_{i,3:4}$  be block-diagonal matrices with the corresponding vectors of covariates on the block diagonals and zeros elsewhere. Similarly, define  $S'_{2:4}$ ,  $S'_{1:34}$ , and  $S'_{3:4}$  to be conformable matrices that "select out" the appropriate regression coefficients when pre-multiplied to  $\tilde{\beta}$ . For example,

$$\tilde{X}_{i,3:4} = \begin{pmatrix} x'_{i,3} & 0 \\ 0 & x'_{i,4} \end{pmatrix}, \quad S_{3:4} = \begin{pmatrix} 0 \\ I \end{pmatrix}, \quad \text{and} \quad S'_{3:4}\tilde{\beta} = \begin{pmatrix} \beta_3 \\ \beta_4 \end{pmatrix}.$$

Now, partition  $\Omega$  and  $\Omega_{22}$  as

$$\Omega = \begin{pmatrix} \Omega_{11} & \Omega_{12} \\ {}^{(1\times1)} & \\ \Omega_{21} & \Omega_{22} \\ {}^{(3\times3)} \end{pmatrix}, \quad \Omega_{22} = \begin{pmatrix} \overline{\Omega}_{11} & \overline{\Omega}_{12} \\ {}^{(1\times1)} & \\ \overline{\Omega}_{21} & \overline{\Omega}_{22} \\ {}^{(2\times2)} \end{pmatrix},$$

and denote the covariance matrix for  $\tilde{y}_{i,134}$  as  $\Omega_{134}$ .

The data-augmented likelihood needed in equation (7) is given by

$$f(y_{obs}, y_{miss}, y^* | \theta) \propto \prod_{N_1 \cup N_3} \phi(\tilde{y}_{i,1:4} | \tilde{X}_{i,1:4} \tilde{\beta}, \Omega) \prod_{N_2} \phi(\tilde{y}_{i,2:4} | \tilde{X}_{i,2:4} S'_{2:4} \tilde{\beta}, \Omega_{22}) \times$$

$$\prod_{N_4} \phi(\tilde{y}_{i,3:4} | \tilde{X}_{i,3:4} S'_{3:4} \tilde{\beta}, \overline{\Omega}_{22}) \prod_{i=1}^{N} \prod_{j=3}^{4} \mathbb{I}(\alpha_{y_{i,j}-1,j} < y_{i,j}^* \le \alpha_{y_{i,j},j}),$$
(8)

where  $\phi(x|\mu, \Sigma)$  denotes the density of a multivariate normal distribution with mean vector  $\mu$  and covariance matrix  $\Sigma$ , and  $\mathbb{I}(\cdot)$  denotes an indicator function. The last product in (8) is the joint probability function of the ordered selection variables, which is known with certainty conditional on the latent variables. For some calculations, the data-augmented likelihood marginally of the missing outcomes is needed; it is obtained by integrating  $\{y_{i,2}\}_{i\in N_3}$  out of equation (8) and is given by

$$f(y_{obs}, y^* | \theta) \propto \prod_{N_1} \phi(\tilde{y}_{i,1:4} | \tilde{X}_{i,1:4} \tilde{\beta}, \Omega) \prod_{N_2} \phi(\tilde{y}_{i,2:4} | \tilde{X}_{i,2:4} S'_{2:4} \tilde{\beta}, \Omega_{22}) \times$$

$$\prod_{N_3} \phi(\tilde{y}_{i,134} | \tilde{X}_{i,134} S'_{134} \tilde{\beta}, \Omega_{134}) \prod_{N_4} \phi(\tilde{y}_{i,3:4} | \tilde{X}_{i,3:4} S'_{3:4} \tilde{\beta}, \overline{\Omega}_{22}) \times$$

$$\prod_{i=1}^{N} \prod_{j=3}^{4} \mathbb{I}(\alpha_{y_{i,j}-1,j} < y^*_{i,j} \le \alpha_{y_{i,j},j}).$$

$$(9)$$

Prior independence is assumed for simplicity. Let

$$\tilde{\beta} \sim \mathcal{N}(\beta_0, B_0), \quad \Omega \sim \mathcal{IW}(\nu_1, Q), \quad \delta \sim \mathcal{N}(\delta_0, D_0),$$
 (10)

where the priors for  $\beta$  and  $\delta$  are multivariate normal, and the prior for  $\Omega$  is inverse-Wishart. The hyperparameters are set to reflect prior information. To be non-informative, set the mean vectors  $\beta_0$  and  $\delta_0$  to zeros, the covariance matrices  $B_0$  and  $D_0$  to diagonal matrices with 100 on the diagonals,  $\nu_1$  to 4, and Q to an identity matrix.

#### 3.3 Sampling Algorithm

For the following computations, define  $\delta_j$  and  $\delta_{(-j)}$  to contain all the transformed cutpoints for equations j and other than j, respectively. Similarly, define  $y_j^*$  and  $y_{(-j)}^*$  to contain the latent outcomes from  $y^*$  for equations j and other than j.

The posterior distribution is approximated by MCMC methods. The algorithm, which omits extraneous quantities from the conditioning set, is summarized as follows:

- 1. Sample  $\tilde{\beta}$  from the distribution  $\tilde{\beta}|y_{obs}, \Omega, y^*$ .
- 2. Sample  $(\delta_j, y_j^*)$  for j = 3, 4 from the distribution  $\delta_j, y_j^* | y_{obs}, \tilde{\beta}, \Omega, \delta_{(-j)}, y_{(-j)}^*$ .
- 3. Sample  $\Omega$  from the distribution  $\Omega|y_{obs}, \tilde{\beta}, y_{miss}, y^*$ .
- 4. Sample  $y_{i,2}$  for  $i \in N_3$  from the distribution  $y_{i,2}|y_{obs}, \tilde{\beta}, \Omega, y^*$ .

This algorithm starts by initializing the unknown quantities and then recursively obtains draws from the distributions listed above like any other MCMC sampler. Note that the quantities  $\tilde{\beta}$ ,  $\delta_j$ , and  $y_j^*$  are sampled without conditioning on the missing outcomes as this improves the mixing of the Markov chain. As the number of iterations approaches infinity, the draws can be shown to come from the posterior distribution of interest by collapsed MCMC theory (Liu, 1994). Quantities such as posterior means, standard deviations, and changes in probabilities can be obtained by calculating ergodic averages over the appropriate set of draws.

Identification in the ordered probit equations is achieved by multiple cutpoint restrictions, following Jeliazkov et al. (2008) and Fang (2008). The cutpoints  $\alpha_{1,j}$  and  $\alpha_{2,j}$  are fixed at zero and one, respectively, with  $\alpha_{0,j} = -\infty$  and  $\alpha_{T_j,j} = +\infty$ . Standard identification procedures fix one of the cutpoints to zero and constrain the error variances to one. However, the proposed approach offers two advantages. First, the elements of  $\Omega$  corresponding to the ordered variables are not restricted to be in correlation form, which allows for straightforward interpretation. Second, the transformed cutpoints do not need to be sampled when the selection variables only have three categories since the four required cutpoints are fixed.

#### Sampling $\tilde{\beta}$

The conditional distribution for  $\tilde{\beta}$  can be easily derived by combining (9) and the normal prior for  $\tilde{\beta}$ . By completing the square in the exponential functions, the distribution of interest can be recognized as  $\mathcal{N}(\overline{\beta}, \overline{B})$ , where

$$\overline{\beta} = \overline{B} \left( \frac{\sum_{N_1} \tilde{X}'_{i,1:4} \Omega^{-1} \tilde{y}_{i,1:4} + \sum_{N_2} S_{2:4} \tilde{X}'_{i,2:4} \Omega_{22}^{-1} \tilde{y}_{i,2:4} +}{\sum_{N_3} S_{134} \tilde{X}'_{i,134} \Omega_{134}^{-1} \tilde{y}_{i,134} + \sum_{N_4} S_{3:4} \tilde{X}'_{i,3:4} \overline{\Omega}_{22}^{-1} \tilde{y}_{i,3:4} + B_0^{-1} \beta_0} \right),$$

$$\overline{B} = \left( \frac{\sum_{N_1} \tilde{X}'_{i,1:4} \Omega^{-1} \tilde{X}_{i,1:4} + \sum_{N_2} S_{2:4} \tilde{X}'_{i,2:4} \Omega_{22}^{-1} \tilde{X}_{i,2:4} S'_{2:4} + }{\sum_{N_3} S_{134} \tilde{X}'_{i,134} \Omega_{134}^{-1} \tilde{X}_{i,134} S'_{134} + \sum_{N_4} S_{3:4} \tilde{X}'_{i,3:4} \overline{\Omega}_{22}^{-1} \tilde{X}_{i,3:4} S'_{3:4} + B_0^{-1}} \right)^{-1}.$$

#### Sampling $(\delta_i, y_i^*)$

The pair  $(\delta_j, y_j^*)$  is sampled in one block from the joint distribution  $\delta_j, y_j^*|y_{obs}, \tilde{\beta}, \Omega, \delta_{(-j)}, y_{(-j)}^*$  for j=3,4, as proposed in Chen and Dey (2000) and Albert and Chib (2001). The vector of transformed cutpoints  $\delta_j$  is first sampled marginally of  $y_j^*$  from  $\delta_j|y_{obs}, \tilde{\beta}, \Omega, \delta_{(-j)}, y_{(-j)}^*$ , and then  $y_j^*$  is sampled conditionally on  $\delta_j$  from  $y_j^*|y_{obs}, \tilde{\beta}, \Omega, \delta, y_{(-j)}^*$ . Sampling is performed jointly, because drawing  $\delta_j$  and  $y_j^*$  each from their full conditional distributions may induce high autocorrelation in the MCMC chains (Nandram and Chen, 1996).

The marginal distribution of  $\delta_j$ , recovered by integrating  $y_j^*$  out of the joint distribution, is difficult to sample from directly. Instead, an independence chain Metropolis-Hastings step is used. A new draw,  $\delta_j'$ , is proposed from a multivariate t distribution with  $\nu_2 = 5$  degrees of freedom,  $f_T(\delta_j|\hat{\delta}_j,\hat{D}_j,\nu_2)$ , where  $\hat{\delta}_j$  and  $\hat{D}_j$  are the maximizer and negative Hessian of  $f(y_j|y_{\text{obs}(-j)},\tilde{\beta},\Omega,\delta_j,y_{(-j)}^*)\pi(\delta_j|\delta_{(-j)})$  evaluated at the maximum, respectively. The vector  $y_{\text{obs}(-j)}$  contains all elements in  $y_{\text{obs}}$  not associated with equation j. The acceptance probability for  $\delta_j'$  is

$$\alpha_{MH}(\delta_j, \delta'_j) = min\left\{1, \frac{f(y_j|y_{\text{obs}(-j)}, \tilde{\beta}, \Omega, \delta'_j, y^*_{(-j)})\pi(\delta'_j|\delta_{(-j)})f_T(\delta_j|\hat{\delta}_j, \hat{D}_j, \nu_2)}{f(y_j|y_{\text{obs}(-j)}, \tilde{\beta}, \Omega, \delta_j, y^*_{(-j)})\pi(\delta_j|\delta_{(-j)})f_T(\delta'_j|\hat{\delta}_j, \hat{D}_j, \nu_2)}\right\},\tag{11}$$

where the conditional probabilities of  $y_j$  can be calculated as products of univariate normal distribution functions (Chib et al., 2009, Section 2.1).

By independence across observational units, the vector  $y_j^*$  can be recovered by sampling  $y_{i,j}^*$  from  $y_{i,j}^*|y_{obs}, \tilde{\beta}, \Omega, \delta, y_{(-j)}^*$  for i = 1, ..., N. From equation (9), this distribution is truncated normal. Let  $\mathcal{TN}(\mu, \sigma^2, a, b)$  denote a univariate normal distribution truncated to the region (a, b) with mean  $\mu$  and variance  $\sigma^2$ . The distribution of interest is given by

$$y_{i,j}^*|y_{obs}, \tilde{\beta}, \Omega, \delta, y_{(-j)}^* \sim \mathcal{TN}(\mu_{i,j}, \sigma_{i,j}^2, \alpha_{y_{i,j-1},j}, \alpha_{y_{i,j},j}), \tag{12}$$

where  $\mu_{i,j}$  and  $\sigma_{i,j}^2$  are the conditional mean and variance for a normal distribution.

#### Sampling $\Omega$

Due to the non-standard form of the posterior density in equation (7), the covariance matrix  $\Omega$  cannot be sampled in one block from the usual inverse-Wishart distribution. Instead, one-to-one transformations of  $\Omega$  and  $\Omega_{22}$  will be sampled and used to construct a draw for  $\Omega$ . The presented technique is an extension of Chib et al. (2009) by applying the transformation twice due to the additional selection mechanism.

Define the transformations

$$\Omega_{11\cdot 2} = \Omega_{11} - \Omega_{12}\Omega_{22}^{-1}\Omega_{21}, \quad B_{21} = \Omega_{22}^{-1}\Omega_{21}, \quad \overline{\Omega}_{11\cdot 2} = \overline{\Omega}_{11} - \overline{\Omega}_{12}\overline{\Omega}_{22}^{-1}\overline{\Omega}_{21}, \quad \overline{B}_{21} = \overline{\Omega}_{22}^{-1}\overline{\Omega}_{21},$$

and partition Q and  $Q_{22}$  as

$$Q = \begin{pmatrix} Q_{11} & Q_{12} \\ {}^{(1\times1)} & \\ Q_{21} & Q_{22} \\ {}^{(3\times3)} \end{pmatrix}, Q_{22} = \begin{pmatrix} \overline{Q}_{11} & \overline{Q}_{12} \\ {}^{(1\times1)} & \\ \overline{Q}_{21} & \overline{Q}_{22} \\ {}^{(2\times2)} \end{pmatrix}.$$

To sample  $\Omega_{22}$ , a change of variables from  $\Omega_{22}$  to  $(\overline{\Omega}_{22}, \overline{\Omega}_{11\cdot 2}, \overline{B}_{21})$  is applied to the density  $\Omega_{22}|y_{obs}, \tilde{\beta}, y^*$  with Jacobian  $|\overline{\Omega}_{22}|$ . The resulting density is proportional to a product of three recognizable distribution kernels, namely two inverse-Wisharts and one matric-normal. They are

$$\overline{\Omega}_{22}|y_{obs}, \tilde{\beta}, y^* \sim \mathcal{IW}(\nu_1 + N - 1, \overline{Q}_{22} + \sum_{i=1}^{N} \tilde{\epsilon}_{3:4} \tilde{\epsilon}'_{3:4}), \tag{13}$$

$$\overline{\Omega}_{11\cdot2}|y_{obs},\tilde{\beta},y^* \sim \mathcal{IW}(\nu_1+n_1+n_2,\overline{R}_{11\cdot2}), \tag{14}$$

$$\overline{B}_{21}|\overline{\Omega}_{11\cdot 2}, y_{obs}, \tilde{\beta}, y^* \sim \mathcal{MN}_{(2\times 1)}(\overline{R}_{22}^{-1}\overline{R}_{21}, \overline{\Omega}_{11\cdot 2} \otimes \overline{R}_{22}^{-1}), \tag{15}$$

where 
$$\tilde{\epsilon}_{i,3:4} = (\tilde{y}_{i,3:4} - \tilde{X}_{i,3:4} S'_{3:4} \tilde{\beta}), \ \tilde{\epsilon}_{i,2:4} = (\tilde{y}_{i,2:4} - \tilde{X}_{i,2:4} S'_{2:4} \tilde{\beta}), \ R_{22} = (Q_{22} + \sum_{N_1 \cup N_2} \tilde{\epsilon}_{i,2:4} \tilde{\epsilon}'_{i,2:4}) \ \text{is}$$

partitioned to be conformable with  $Q_{22}$  using the same notation, and  $\overline{R}_{11\cdot 2} = \overline{R}_{11} - \overline{R}_{12}\overline{R}_{22}^{-1}\overline{R}_{21}$ . By drawing from (13) to (15) and manipulating the inverted quantities, a draw of  $\Omega_{22}$  marginally of the missing data can be recovered.

To sample  $\Omega$ , a similar change of variables from  $\Omega$  to  $(\Omega_{22}, \Omega_{11\cdot 2}, B_{21})$  is applied to  $\Omega|y_{obs}, \tilde{\beta}, y_{miss}, y^*$  with a Jacobian of  $|\Omega_{22}|$ . The resulting distributions of interest are

$$\Omega_{11\cdot 2}|y_{obs}, \tilde{\beta}, y_{miss}, y^* \sim \mathcal{IW}(\nu_1 + n_1 + n_3, R_{11\cdot 2}),$$
 (16)

$$B_{21}|\Omega_{11\cdot 2}, y_{obs}, \tilde{\beta}, y_{miss}, y^* \sim \mathcal{MN}_{(3\times 1)}(R_{22}^{-1}R_{21}, \Omega_{11\cdot 2} \otimes R_{22}^{-1}),$$
 (17)

where  $\tilde{\epsilon}_{i,1:4} = (\tilde{y}_{i,1:4} - \tilde{X}_{i,1:4}\tilde{\beta})$ ,  $R = (Q + \sum_{N_1 \cup N_3} \tilde{\epsilon}_{i,1:4}\tilde{\epsilon}'_{i,1:4})$  is partitioned to be conformable with Q, and  $R_{11\cdot 2} = R_{11} - R_{12}R_{22}^{-1}R_{21}$ . Note that  $\Omega_{22}$  does not need to be sampled again. In addition, the quantities from (16) and (17) depend on the missing data, while draws from (13) to (15) do not. The two matrices  $\Omega$  and  $\Omega_{22}$  are drawn separately to minimize the dependence on the missing data. Now, sampling of  $\Omega$  can proceed by drawing from (13) to (17).

#### Sampling $\tilde{y}_{i,2}$

From (7), the conditional distributions of  $\tilde{y}_{i,2}$  are easily recognized as

$$y_{i,2}|y_{obs}, \tilde{\beta}, \Omega, y^* \sim \mathcal{N}(\eta_i, \omega_i^2) \text{ for } i \in N_3,$$
 (18)

where  $\eta_i$  and  $\omega_i^2$  are the conditional mean and variance of  $y_{i,2}$ .

## 4 Application

Studies suggest that higher urban spatial structure, including residential density, is related to lower vehicle usage (Brownstone and Fang, 2009; Brownstone and Golob, 2009; Cervero and Kockelman, 1997; Dunphy and Fisher, 1996; Fang, 2008). As a result, residential density is one parameter in reducing fuel consumption of automobiles or influencing household travel behavior. Policies targeting residential density can complement traditional ones such as limiting vehicle usage by total mileage driven or enforcing fuel efficiency on vehicles. Improved understanding of this relationship can influence city development, zoning decisions, congestion growth, and project evaluations. However, vehicle usage data commonly contains a large proportion of missing values due to the lack of vehicle ownership. If these missing values are not modeled correctly or simply omitted from the sample, estimates of interest will suffer from misspecification errors.

The sample selection model is used to jointly study the effects of residential density on vehicle usage and holdings in California. One possible causal relationship suggests that denser areas increase the cost of operating vehicles. Residential areas with more houses per square mile commonly have narrow streets, congested roads, and limited parking spaces, which contribute to higher vehicle fuel consumption and operating costs when traveling around these neighborhoods, especially for less fuel-efficient vehicles. As a result, households will tend to drive less on average and switch to more fuel-efficient vehicles. The data is obtained from the 2001 National Household Travel Survey from which a subsample 2,297 households from California is used. Table 3 provides detailed summary statistics. Outcomes of interest are the annual mileage driven with trucks and cars (measures of

vehicle usage) and the number of trucks and cars owned by a household (measures of vehicle holdings). They are modeled jointly with exogenous covariates such as residential density, household size, income, home ownership status, and education levels.

Variable	Description	Mean	SD			
	Dependent variables					
$\overline{TMILE}$	Mileage per year driven with trucks (1,000 miles)	7.14	10.97			
CMILE	Mileage per year driven with cars (1,000 miles)	8.90	10.00			
TNUM	Number of trucks owned by the household	0.72	0.79			
CNUM	Number of cars owned by the household	1.10	0.82			
	Exogenous covariates					
$\overline{DENSITY}$	Houses per square mile	2564.99	1886.09			
BIKES	Number of bicycles	0.97	1.23			
HHSIZE	Number of individuals in a household	2.69	1.44			
ADLTS	Number of adults in a household	1.99	0.79			
URB	Household is in an urban area	0.93	0.25			
INC1	Household income is between 20K and 30K	0.11	0.31			
INC2	Household income is between 30K and 50K	0.21	0.41			
INC3	Household income is between 50K and 75K	0.19	0.39			
INC4	Household income is between 75K and 100K	0.13	0.33			
INC5	Household income is greater than 100K	0.22	0.41			
HOME	Household owns the home	0.69	0.46			
HS	Highest household education is a high school degree	0.31	0.46			
BS	Highest household education is at least a bachelor's degree	0.46	0.50			
CHILD1	Youngest child is under 6 years old	0.17	0.37			
CHILD2	Youngest child is between 6 and 15 years old	0.18	0.38			
CHILD3	Youngest child is between 15 and 21 years old	0.06	0.23			
LA	Household lives in Los Angeles MSA	0.42	0.49			
SAC	Household lives in Sacramento MSA	0.08	0.27			
SD	Household lives in San Diego MSA	0.09	0.28			
SF	Household lives in San Francisco MSA	0.23	0.42			

Table 3: Descriptive statistics based on 2,297 observations.

The model is given by

$$y_{i,1} = \beta_{0,1} + \log(DENSITY_i)\beta_{1,1} + x_i'\beta_1 + \epsilon_{i,1},$$

$$y_{i,2} = \beta_{0,2} + \log(DENSITY_i)\beta_{1,2} + x_i'\beta_2 + \epsilon_{i,2},$$

$$y_{i,3}^* = \beta_{0,3} + \log(DENSITY_i)\beta_{1,3} + x_i'\beta_3 + \epsilon_{i,3},$$

$$y_{i,4}^* = \beta_{0,4} + \log(DENSITY_i)\beta_{1,4} + x_i'\beta_4 + \epsilon_{i,4},$$
(19)

for  $i = 1, \dots, 2, 297$  households, where  $y_{i,1}$  and  $y_{i,2}$  are annual mileage driven with trucks and cars,

 $y_{i,3}^*$  and  $y_{i,4}^*$  are the latent variable representations for the number of trucks and cars owned  $(y_{i,3})$  and  $y_{i,4}$ , and  $x_i'$  is a row vector of exogenous covariates. The equation subscript j is omitted from  $x_i'$  since the same covariates are used in every equation, and the covariate  $log(DENSITY_i)$  is separated to emphasize that it is a variable of interest. The error structure is  $(\epsilon_{i,1}, \epsilon_{i,2}, \epsilon_{i,3}, \epsilon_{i,4})' \sim \mathcal{N}(0, \Omega)$ . The selection variables are the number of trucks and cars a household owns, which have categories of zero, one, or more than two. Incidental truncation is modeled as follows:  $y_{i,1}$  is observed if and only if  $y_{i,3} \neq 0$ , and  $y_{i,2}$  is observed if and only if  $y_{i,4} \neq 0$ . Grouping households that own more than two trucks and cars (2.26% and 4.48% of the sample, respectively) with households that own two trucks and cars is for estimation convenience, because the transformed cutpoints do not need to be sampled. The two combined groups are assumed to be similar, so this grouping should not affect the analysis.

The model estimates are in Table 4, and the marginal effects with respect to residential density are in Table 5. The quantities of interest are obtained by iterating the algorithm 110,000 times, discarding the first 10,000 iterations for burn-in, and taking the ergodic averages over the associated draws. Prior hyperparameters are set to reflect non-informativeness since the effects of residential density and other covariates are not known a priori.

For the truck and car mileage equations, the posterior means for the coefficients of log(DENSITY) are -0.41 and -0.25 with posterior standard deviations of 0.32 and 0.23, respectively. The signs suggest that households located in denser neighborhoods, all else equal, are associated with lower truck and car usage on average. For example, the marginal effects from Table 5 show that a 50% increase in residential density is associated with a 168.18 and 98 decrease in annual mileage driven with trucks and cars, respectively. These estimates are small despite increasing residential density by as much as 50%. The results suggest that residential density has a small economic impact on vehicle usage. Also, the differences in magnitudes suggest that less fuel-efficient vehicles are more sensitive to residential density changes than fuel-efficient vehicles on average. The results are consistent with the intuition that households would want to drive less as overall vehicle operating costs increased, which is particularly true for less efficient vehicles. However, the posterior standard deviations are close in magnitude to the coefficient estimates, which suggest some uncertainty in the relationship between residential density and vehicle usage for trucks and cars. This finding is somewhat contrary to the conclusions in Brownstone and Fang (2009) and Fang (2008), where the vehicle usage variables are modeled as censored (Tobit-type) outcomes instead of potential outcomes. The authors find that residential density does affect truck utilization in a significant way but not for car utilization. This difference arises due to the different modeling strategies.

Marginal effects are presented in Table 5 since the coefficients in the ordered equations are

Variable	TM	$\overline{ILE}$	CM	$\overline{ILE}$	TN	$\overline{UM}$	CN	$\overline{UM}$
	Mean	SD	Mean	SD	Mean	SD	Mean	SD
log(DENSITY)	-0.41	(0.32)	-0.25	(0.23)	-0.07	(0.02)	-0.02	(0.02)
BIKES	-0.16	(0.28)	0.03	(0.20)	0.08	(0.02)	-0.01	(0.01)
HHSIZE	0.45	(0.52)	0.73	(0.42)	0.05	(0.03)	-0.06	(0.03)
ADLTS	-0.63	(0.68)	0.28	(0.53)	0.09	(0.04)	0.17	(0.03)
URB	0.43	(1.48)	-0.69	(1.22)	-0.14	(0.08)	0.19	(0.08)
INC1	2.53	(1.67)	-1.35	(1.02)	0.18	(0.08)	0.09	(0.06)
INC2	1.28	(1.46)	1.15	(0.88)	0.41	(0.07)	0.11	(0.05)
INC3	2.56	(1.49)	1.65	(0.91)	0.49	(0.07)	0.26	(0.06)
INC4	2.60	(1.60)	0.74	(1.01)	0.59	(0.08)	0.24	(0.07)
INC5	3.63	(1.58)	1.86	(0.97)	0.61	(0.08)	0.31	(0.06)
HOME	-0.61	(0.90)	-1.26	(0.56)	0.21	(0.04)	0.10	(0.04)
HS	-0.41	(0.98)	1.28	(0.70)	0.02	(0.05)	0.11	(0.04)
BS	-2.04	(1.03)	0.85	(0.71)	-0.20	(0.05)	0.17	(0.05)
CHILD1	1.71	(1.45)	0.56	(1.07)	0.12	(0.08)	0.12	(0.07)
CHILD2	1.24	(1.31)	0.61	(0.98)	0.08	(0.07)	0.06	(0.06)
CHILD3	1.32	(1.51)	0.01	(1.07)	0.04	(0.08)	-0.02	(0.07)
LA	2.71	(0.99)	1.51	(0.74)	-0.14	(0.05)	0.03	(0.05)
SAC	2.09	(1.40)	1.74	(1.03)	-0.15	(0.08)	0.07	(0.07)
SD	1.26	(1.42)	0.07	(1.02)	-0.18	(0.08)	0.10	(0.07)
SF	1.58	(1.17)	-0.06	(0.81)	-0.27	(0.06)	0.15	(0.05)

Table 4: Model estimates. Posterior means and standard deviations of the coefficients are reported.

difficult to interpret. The estimates suggest that when residential density increases by 50%, the probability of not holding any trucks increases by 1.318%, while the probability of holding one and two or more trucks decrease by 0.637% and 0.681%, respectively. The effects on car holdings is practically on the same order of magnitude, but there is sizable uncertainty in the estimates as the posterior standard deviations are large. These estimates are similar to the findings in Fang (2008) and approximately half the size of the estimates in Brownstone and Fang (2009).

## 5 Concluding remarks

This paper develops an efficient method to estimate multivariate limited dependent variable models with incidentally truncated data. The estimated model contains two continuous dependent variables of interest with incidental truncation, where the observability for each variable depends on a corresponding ordered selection variable. While such models are easily described mathematically, estimation is often difficult due to the intricate pattern in missing outcomes with two selection mechanisms and the discrete nature of the selection variables. These problems result in evaluations

$\Delta Pr(TNUM = 0)$	$\Delta Pr(TNUM = 1)$	$\Delta Pr(TNUM \ge 2)$
13.18	-6.37	-6.81
(3.35)	(1.67)	(1.72)
$\Delta Pr(CNUM = 0)$	$\Delta Pr(CNUM = 1)$	$\Delta Pr(CNUM \ge 2)$
2.88	-0.23	-2.64
(2.89)	(0.26)	(2.65)
$\Delta TMILE$	$\Delta CMILE$	
-168.14	-98.00	
(130.70)	(93.85)	

Table 5: Marginal effects of increasing DENSITY by 50%. The changes in probabilities are in  $10^{-3}$  units, and the changes in truck and car mileage are in annual miles.

of high-dimensional likelihoods, identification issues, and computationally-inefficient algorithms. This paper extends the Markov chain Monte Carlo estimation algorithm developed in Chib et al. (2009) to efficiently simulate the joint posterior distribution of interest. A central aspect of the algorithm is that it only includes a small subset of the missing data in the MCMC sampler, which significantly improves the convergence. Also, despite not having the "complete" data, the resulting sampling distributions are well-known.

The model is applied to estimate the effects of residential density on vehicle usage and holdings in the state of California. Results suggest that large increases in residential density are not strongly associated with changes in vehicle utilization and probability of holding cars, but they are strongly related to changes in truck holdings. This finding associated with vehicle utilization, especially for truck usage, is contrary to the literature and demonstrates that the sample selection framework can reveal new conclusions in the data.

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