APPENDIX A SEARCH STRINGS

Database	Search string	Resul
ScienceDirect	TITLE-ABSTR-KEY((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "metric*" OR "indicator" OR "determinant" OR "driver" OR "key element" OR "attribute" OR "capabilit*" OR "matur*"))) Searched	2920
	inBusiness management and accounting, Computer Science, Economics, econometrics and finance, Social Science	
Ingineering	(((((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "metric*" OR "indicator" OR "determi-	574
'illage (Inspec	nant" OR "driver" OR "key element" OR "attribute" OR "capabilit*" OR "matur*"))) WN KY) AND (JA WN	
: Compendex)	DT) AND (English WN LA)) NOT (({921} OR {922.2} OR {723.2} OR {914.1} OR {921.6} OR {716} OR {931.1}	
	OR {e0210j} OR {432} OR {409} OR {e0230} OR {443.1} OR {714.2} OR {451.1}) WN CL))	((00
copus	TITLE-ABS-KEY((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "metric*" OR "indicator" OR "determinant" OR "driver" OR "key element" OR "attribute" OR "capabilit*" OR "matur*")))	6682
	AND DOCTYPE(ar) AND (EXCLUDE(SUBJAREA, "MEDI") OR EXCLUDE(SUBJAREA, "NURS") OR	
	EXCLUDE(SUBJAREA, "ENVI") OR EXCLUDE(SUBJAREA, "AGRI") OR EXCLUDE(SUBJAREA, "PSYC") OR	
	EXCLUDE(SUBJAREA, "MATE") OR EXCLUDE(SUBJAREA, "DECI") OR EXCLUDE(SUBJAREA, "HEAL") OR	
	EXCLUDE(SUBJAREA, "EART") OR EXCLUDE(SUBJAREA, "ENER") OR EXCLUDE(SUBJAREA, "CENG")	
	OR EXCLUDE(SUBJAREA, "BIOC") OR EXCLUDE(SUBJAREA, "PHYS") OR EXCLUDE(SUBJAREA, "MATH") OR EXCLUDE(SUBJAREA, "CHEM") OR EXCLUDE(SUBJAREA, "PHAR") OR EX-	
	CLUDE(SUBJAREA, "ARTS") OR EXCLUDE(SUBJAREA, "MULT") OR EXCLUDE(SUBJAREA, "NEUR")	
	OR EXCLUDE(SUBJAREA, "DENT") OR EXCLUDE(SUBJAREA, "IMMU") OR EXCLUDE(SUBJAREA,	
	"VETE") OR EXCLUDE(SUBJAREA, "Undefined")) AND (EXCLUDE(EXACTSRCTITLE, "VDI Berichte")	
	OR EXCLUDE(EXACTSRCTITLE, "Journal of Construction Engineering and Management") OR	
	EXCLUDE(EXACTSRCTITLE, "Construction Management and Economics") OR EXCLUDE(EXACTSRCTITLE, "Transportation Research Record") OR EXCLUDE(EXACTSRCTITLE, "Transportation Research Record") OR EXCLUDE(EXACTSRCTITLE, "Transportation Research Record (") OR EXCLUDE(EXACTSRCTITLE, ") OR EXCLUDE(EXACTSRCTITLE, ") OR EXCLUDE(EXACTSRCTITLE, ") OR EXCLUDE(") OR EXCLUD	
	"Transportation Research Record") OR EXCLUDE(EXACTSRCTITLE, "Expert Systems with Applications") OR EXCLUDE(EXACTSRCTITLE, "Futures") OR EXCLUDE(EXACTSRCTITLE, "Prometheus")	
	OR EXCLUDE(EXACTSRCTITLE, "Telecommunications Policy") OR EXCLUDE(EXACTSRCTITLE,	
	"Computers and Education") OR EXCLUDE(EXACTSRCTITLE, "Automotive Industries AI") OR	
	EXCLUDE(EXACTSRCTITLE, "Internet Research") OR EXCLUDE(EXACTSRCTITLE, "Info") OR	
	EXCLUDE(EXACTSRCTITLE, "Sea Technology") OR EXCLUDE(EXACTSRCTITLE, "Signal Processing")	
	OR EXCLUDE(EXACTSRCTITLE, "Acta Astronautica") OR EXCLUDE(EXACTSRCTITLE, "Telematics and Informatics") OR EXCLUDE(EXACTSRCTITLE, "Geoforum") OR EXCLUDE(EXACTSRCTITLE,	
	"IEEE Communications Magazine") OR EXCLUDE(EXACTSRCTITLE, "Ekonomicky Casopis") OR	
	EXCLUDE(EXACTSRCTITLE, "Automatica") OR EXCLUDE(EXACTSRCTITLE, "Proceedings of the	
	IEEE") OR EXCLUDE(EXACTSRCTITLE, "ZWF Zeitschrift Fuer Wirtschaftlichen Fabrikbetrieb") OR	
	EXCLUDE(EXACTSRCTITLE, "International Journal of Automotive Technology and Management") OR	
	EXCLUDE(EXACTSRCTITLE, "Journal of Health Economics") OR EXCLUDE(EXACTSRCTITLE, "Jane S Defence Weekly") OR EXCLUDE(EXACTSRCTITLE, "IEEE Transactions on Signal Processing") OR	
	EXCLUDE(EXACTSRCTITLE, "OECD Observer") OR EXCLUDE(EXACTSRCTITLE, "Education and Training")	
	OR EXCLUDE(EXACTSRCTITLE, "Revista Venezolana De Gerencia") OR EXCLUDE(EXACTSRCTITLE,	
	"Journal of Economic Geography") OR EXCLUDE(EXACTSRCTITLE, "Jane S Defence Industry") OR	
	EXCLUDE(EXACTSRCTITLE, "Economic Geography") OR EXCLUDE(EXACTSRCTITLE, "GPS World") OR	
	EXCLUDE(EXACTSRCTITLE, "IEEE Transactions on Automatic Control") OR EXCLUDE(EXACTSRCTITLE, "Jahrbucher Fur Nationalokonomie Und Statistik") OR EXCLUDE(EXACTSRCTITLE, "Public Health") OR	
	EXCLUDE(EXACTSRCTITLE, "Jisuanji Jicheng Zhizao Xitong Computer Integrated Manufacturing Systems	
	CIMS") OR EXCLUDE(EXACTSRCTITLE, "ZEV Rail Glasers Annalen") OR EXCLUDE(EXACTSRCTITLE,	
	"Aviation Week and Space Technology New York") OR EXCLUDE(EXACTSRCTITLE, "Teaching and	
	Teacher Education") OR EXCLUDE(EXACTSRCTITLE, "Electronic Journal of Information Technology in Construction") OR EXCLUDE(EXACTSRCTITLE, "CIRP Annals Manufacturing Technology") OR	
	EXCLUDE(EXACTSRCTITLE, "IEEE Transactions on Education") OR EXCLUDE(EXACTSRCTITLE,	
	"Schweissen Und Schneiden Welding and Cutting") OR EXCLUDE(EXACTSRCTITLE, "Zeitschrift	
	Fur Wirtschaftsgeographie") OR EXCLUDE(EXACTSRCTITLE, "Journal of Ship Production") OR	
	EXCLUDE(EXACTSRCTITLE, "Studies in Educational Evaluation") OR EXCLUDE(EXACTSRCTITLE,	
	"International Journal of Advanced Manufacturing Technology") OR EXCLUDE(EXACTSRCTITLE,	
	"Undefined")) AND (EXCLUDE(EXACTSRCTITLE, "Proceedings of the Institution of Mechanical Engineers Part B Journal of Engineering Manufacture") OR EXCLUDE(EXACTSRCTITLE, "First Monday") OR	
	EXCLUDE(EXACTSRCTITLE, "Manufacturing Engineering") OR EXCLUDE(EXACTSRCTITLE, "Tijdschrift	
	Voor Economische En Sociale Geografie") OR EXCLUDE(EXACTSRCTITLE, "Tourism Management") OR	
	EXCLUDE(EXACTSRCTITLE, "New Electronics") OR EXCLUDE(EXACTSRCTITLE, "AI and Society") OR	
	EXCLUDE(EXACTSRCTITLE, "Sensor Review") OR EXCLUDE(EXACTSRCTITLE, "Transportation Planning	
	and Technology") OR EXCLUDE(EXACTSRCTITLE, "Wirtschaftsinformatik") OR EXCLUDE(EXACTSRCTITLE, "International Journal of Contemporary Hospitality Management") OR EXCLUDE(EXACTSRCTITLE, "Frontiers	
	of Health Services Management"))	
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Database	Search string	Result
IEEE	((((('innovation') and ('evaluat*' or 'assess*' or 'measur*' or 'metric*' or 'determinant' or 'driver' or 'key elements' or 'indicator*' or 'attribute' or 'capabilit*' or 'matur*'))) <in>ti) <or>(((('innovation') and ('evaluat*' or 'assess*' or 'measur*' or 'metric*' or 'determinant' or 'driver' or 'key elements' or 'indicator*' or 'attribute' or 'capabilit*' or 'metric*' or 'determinant' or 'driver' or 'key elements' or 'indicator*' or 'attribute' or 'capabilit*' or 'matur*'))<in>ab)) Exclude: IEEE Periodicals, IET Periodicals, AIP/AVS Periodicals, IEEE Standard</in></or></in>	16
ACM	(((Title:"innovation") AND (Title:"evaluat*" OR Title:"assess*" OR Title:"measur*" OR Title:"metric*" OR Title:"determinant" OR Title:"driver" OR Title:"key elements" OR Title:"indicator*" OR Title:"attribute" OR Title:"capabilit*" OR Title:"measur*" OR Title:"assess*" OR Abstract:"evaluat*" OR Abstract:"assess*" OR Abstract:"measur*" OR Abstract:"assess*" OR Abstract:"measur*" OR Abstract:"metric*" OR Abstract:"determinant" OR Abstract:"assess*" OR Abstract:"assess*" OR Abstract:"capabilit*" OR Abstract:"metric*" OR Abstract:"	3
BSP	TI ((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "indicator*" OR "attribute" OR "capabilit*" OR "matur*"))) or AB ((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "indicator*" OR "attribute" OR "capabilit*" OR "metric*")) or SU ((("innovation") AND ("evaluat*" OR "assess*" OR "measur*" OR "determinant" OR "driver" OR "key elements" OR "assess*" OR "measur*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "determinant" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "driver" OR "key elements" OR "attribute" OR "capabilit*" OR "metric*" OR "capabilit*" OR "driver" OR "key elements" OR "indicator*" OR	3402

APPENDIX B DEFINITIONS OF INNOVATION

	Source	Definitions
1	[64]	'Innovation has two parts: the generation of an idea and the conversion of that idea into a useful application.'
2		
	[87] [57]	'Innovations are generated as products move through various processes from the research laboratory to the factory.'
3	[57]	'Innovation is a process that begins with an invention, proceeds with the development of the inventions, and results
		in the introduction of a new product, process or service to the market-place.'
4	[86]	'Innovation is the successful exploitation of new ideas.'
5	[47]	'Product innovation is a continuous and cross-functional process involving and integrating a growing number of different competencies inside and outside the organisational boundaries. Simply put, it is the process of transforming business opportunities into tangible products and services.'
6	[77]	'Innovation is defined as the adoption of an idea or behavior whether a system, policy, program, device, process, product or service that is new to the adopting organization.'
7	[45]	'Innovation behavior can be defined as all individual actions directed at the generation, introduction and application of beneficial novelty at any organization level.'
8	[63]	'Innovation refers to a process that begins with a novel idea and concludes with market introduction.'
9		
	[78]	'Innovation is an idea, practice or object that is perceived as new to an individual or another unit of adoption.'
10	[74]	Innovation refers to the creation of new product within the firm.'
11	[55]	'Organizational innovation has been consistently defined as the adoption of an idea of behavior that is new to the organization. The innovation can either be a new product, a new service, a new technology, or a new administrative practice.'
12	[66]	'Innovation is usually understood as the introduction of something new or significantly improved, like products (goods or services) or processes.'
13	[85]	'Innovation can be seen as representing a change in the status quo and has been defined as involving the discovery of new things and the commercialization such discoveries.'
14	[84]	'Innovations are new ideas that are valued in the marketplace.'
15	[68]	'Innovation is defined as "a technologically new or significantly enhanced product compared to the firm's previous product" which has been commercialized on the market.'
16	[130]	'Creativity is the recognition of an opportunity of the inspiration that develops an idea. Innovation is the implemen- tation of all ideas - big and small.'
17	[75]	'Product innovation is defined here as the introduction of technologically new (or significantly improved) products which are new to the firm (it does not have to be new to the world).'
18	[52]	'Re-innovation is defined as the part of new product development which studies the extension of existing innovation, which can only happen after the first generation of a new product is launched.'
19	[54]	'Innovation understood as a process entails the generation, development, adoption, implementation and eventual termination of a new idea or behavior.'
20	[67]	'Innovation is an iterative process initiated by the perception of a new market and/or new service opportunity for a technology-based invention which leads to development, production, and marketing task striving for the commercial success of the invention. Innovativeness is the capacity of new innovation to create a paradigm shift in the science and technology and/or market structure in an industry. Innovativeness is the capacity of a new innovation to influence the firm's existing marketing resources, technological resources, skill, knowledge, capabilities, or strategies.'
21	[49]	'Innovation is defined as all intentional results of action (products or processes) that bring about perceived changes within the organization.'
22	[70]	'A product innovation can be described as a novel product, which is clearly different from the previous one. Radical innovations that are of interest at this point are characterized by a new technological basis and a novel utility experience to the customer.'
23	[56]	Innovations vary in complexity and can range from minor changes to existing products, processes, or services to breakthrough products, and processes or services that introduce first-time features or exceptional performance.'
24	[83]	'Successful launching of a product/process or a service that is either new or incorporates new or additional scientific output, known as innovation.'
25	[12]	'Innovation is the generation, adaptation of an idea or behavior, new to the adopting organisation. The first successful application of a product or process. Innovation is conceived as a means of changing an organization, either as a response to changes in the external environment, or as a pre-emptive action to influence the environment. Innovation is the process of successfully creating something new that has significant value to the relevant unit of adoption. A radical innovation is a product, process or service with either unprecedented performance features or familiar features that offers significant improvements in performance or cost that transform existing markets or create new ones. A successfully exploited radical new product, process, or concept that significantly transforms the demand and needs of an existing market or industry, disrupts its former key players and creates whole new business practices or markets
		successfully exploited radical new product, process, or concept that significantly transforms the demand and n

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	Source	Definitions
26	[15]	'Organizational innovation was conceptualized as the tendency of the organization to develop new or improved products or services and its success in bringing those products or services to the market. Innovation is defined as the
27	[131]	successful implementation of creative ideas within an organization.' 'Innovation is a fundamental process for overcoming the rigidity of mass production and transiting toward an
28	[58]	increasingly quality-based competitive system.' 'Innovation can take several forms: product innovation: changes in the things (products/services) which an organi- zation offers, process innovation: changes in the ways in which they are created and delivered, position innovation: changes in the context in which the products/services are introduced, paradigm innovation: changes in the underlying mental models which frame what the organization does.'
29	[82]	'An innovation is defined by the first economic utilization or application of an invention to achieve corporate goals.'
30	[3]	'Innovative capability is defined as the capacity of developing new products satisfying market needs, the capacity of applying appropriate process technologies to produce these new products, the capacity of developing and adopting new product and processing technologies to satisfy the future needs, the capacity of responding to accidental technology activities and unexpected opportunities created by the competitors.'
31	[59]	'Innovation as new products, processes and organisational arrangements that are new to the firm rather than new to the world.'
32	[72]	'Radical innovations are innovations that 'involve the discovery of new technologies and the creation of new markets'. Radical innovations are defined as those involving the creation of new technologies and/or markets and that 'are conceptual shifts that make history'.'
33	[132]	Product innovativeness differs from the term product innovation, to mean the degree of newness in 'the development of new products changes in design of established products, or use of new materials or components in the manufacture of established products.'
34	[50]	'Distinction between invention and innovation is the former referring to the first occurrence of an idea for a new product or process, while the latter to its first commercialization. Software innovativeness can be related to several aspects of the product, such as its features the impression of its newness, the novelty of architectural structure.'
35 36	[80] [76]	Throvation is an application of knowledge to produce new knowledge.' 'Product innovation relates to the introduction into the market of any new or significant improved products (goods or services). Process innovation: relates to the introduction of any new or significantly improved production process (but not delivery, unless this is integral to the process of production/ delivery). Delivery innovation: relates to the development of changes in how the enterprise delivers its products (goods or services) to its customers. Examples include introduction of just-in-time delivery, consumer e-commerce, introduction of new or significantly improved home shopping services. Strategic innovation: relates to the implementation of new or significantly modified business strategies. Examples include targeting different markets, implementing new or significantly modified missions. Managerial innovation: relates to the implementation of new or significantly modified missions. Examples include the introduction of knowledge management practices, quality circles. Marketing innovation: relates to the implementation of new or significantly modified managerial techniques. Examples include the introduction of knowledge management practices, quality circles. Examples include the introduction of new or significantly modified marketing strategies and concepts. Examples include the introduction of new or significantly improved marketing methods.'
37	[69]	'Incremental innovations involve relatively minor changes in technology and provide relatively low incremental customer benefits per dollar. Markets breakthroughs are based on core technology that is similar to existing products but provide substantially higher customer benefits per dollar. Technological breakthroughs adopt a substantially different technology than existing products but do not provide superior customer benefits per dollar. Radical innovations involve substantially new technology and provide substantially greater customer benefits per dollar.'
38	[5]	'Innovation = Invention + commercialization. In situations where the innovation relates to an internal activity, the word "implementation" can be substituted for "commercialization.'
39	[133]	'Innovation as a process that involves the generation, adoption, implementation and incorporation of new ideas, practices or artifacts within the organization.'
$\begin{array}{c} 40\\ 41 \end{array}$	[134] [135]	'Innovating means putting new ideas to gainful use.' 'Innovation processes generate new products and new routines of an innovating firm.'

APPENDIX C DETERMINANTS OF INNOVATION

Determinants of innovation are classified based on the meaning of the each determinant written in the original paper. Every category that is marked with '*' means that the determinants have been reported to be studied in software industry. Every determinant that have been reported has negative impact on innovation is marked with '(-)' and '(0)' for determinants that have no positive or negative impact on innovation.

C.1 Internal Determinants

Internal co	llaboration*
Determinants	Metrics
Internal collaboration (spans business divisions, technical disciplines, product technologies, and target markets reaching across disciplines and functions within the enterprise to consolidate expert knowledge) [136] Involvement of front-line employees [138] Multifunctional teams [138] (-) Cross-functional integration [139] Inter functional coordination (enables communication and exchange about customers competitors and environmental threats and oppor- tunities among functional departments of a firms) [3] Technology transfer (collaboration between the plants within a group of companies) [137] Collaboration [86] [140] Team work quality [141] Interaction of human and social capital[142] Internal organisation [138]	Percentage of stages of product development process during which the plan was engaging in technology transfer [137]

Customer orientation*		
Determinants	Metrics	
Customer orientation (understanding target buyers now and over	Focus on new customers [70]	
time to create superior value for them) [3] [64]		
Customer acceptance [143]		
Responsive to the customer and the market [144]		
(-)Lack of customer focus [47]		
Recognition of user needs [89]		

Champions*		
Determinants	Metrics	
Champions, Innovation catalyst (the main innovation driver with organisational authority and responsibility for the entire innovation process)[24] [63] [89]	Project champion (the existence of a project champion) [51]	
	Product champions [4]	

	Human resources*
Complexity of the division of labour [55]	Personnel in product development and technical functions who have worked in more than one function [94]
Human resource policy [145]	Percentage of projects delayed, cancelled due to lack of human resources [94]
The technical qualification of its employee [146]	Importance given to Innovation in human resource management [147]
Human resources [148]	1 0 0 -
Task Autonomy [60]	
Training [60]	
Performance-based pay [60]	
Flexible working hours. [60]	
Standby contracts [60]	
Skill and experience [139]	

6

Strat	tegy*
Innovation strategy (it designates to what degree and in what way a firm uses innovation to perform a business strategy and to develop its performance) [3] [47] [149]	Strategic orientation [86]
Strategic attention (existence of concrete objective on innovation) [45] Innovation vision (vision based on factual customer and market insights with few focused and explicit objectives based on under- standing of market needs and own capabilities) [100]	Strategic leadership [86]
Analysis of strategy (provides information about trends and events in their environment and facilitates to recognise innovation opportu- nities) [3]	Aggressiveness of strategy [3]
Futurity of strategy (concerns the innovation opportunities based on the determination of future changes and developments in the environment as well as estimation of future market needs) [3]	Analysis of strategy [3]
Proactiveness of strategy (the ability to create new opportunities or the ability to recognise or anticipate an act on opportunities) [3]	Defensiveness of strategy [3]
Riskiness of strategy (encourage the behaviour of market opportunity seeking and transforming of these opportunities into innovative products and processes) [3]	Futurity of strategy [3]
(-) Aggressiveness of strategy (emphasises a combative posture in exploiting market opportunities and relates to firm advances to be- come the first mover in the market place to develop radical innovation before competitors even at expense of profitability and to give priority to innovation projects that involve high levels of risk and returns) [3]	Pro-activeness of strategy [3]
(-) Defensiveness of strategy (concerns the firms need to defend it current position in the market place) [3] Clear vision and goals with freedom realisation [150]	Riskiness of strategy [3]

Networking*				
Determinants	Metrics			
Strength of ties with clients [76]	Ecosystem relationships [24]			
Environmental input from the community and other organisations	Clusters of suppliers and customers [70]			
[151]				
Networking [152]				
External contacts (frequency of having contacts with suppliers, cus-				
tomers and people from other companies in the same market) [45]				
Technology incubation programme [153]				
Informal co-operation [154]				
Networking (inter firm relationship) [137]				
Relational capital [155]				

Leade	ership*
Determinants	Metrics
Leadership (competent, visionary, committed, knowledgeable and outward looking leaders who excel at inspiring employees) [53] [94] [47] [85] [156] [157]	Number/percentage of members from technical functions/product development in the main and subsidiary/divisional boards [94]
Transformational leadership (which transforms followers' personal values and self-concepts, moves them to higher levels of needs and aspirations and raises their performance expectations) [15] [158] [159]	Percentage of employee aware of, sharing the innovation policies and values [94]
Leadership commitment [100]	Percentage of executives' time spent on strategic innovation rather than day-to-day operations [14]
	Percentage of managers with training in the concepts and tools of innovation [14]
	Number of times during the past 5, 10, and 20 years in which senior management has redefined the company's core business [14]

Mark	eting
Determinants	Metrics
Demand pull (market pull) [45] [148] [160]	Market focused core competencies [70]
Market differentiation [45]	Market-focused organisation [70]
Market orientation (organisation culture that creates the necessary	Timing of market entry (whether the firm was first to market, an early
behaviours for creation of superior value for buyers) [161] [88]	follower, a late follower, or a late entrant) [147]
Demand growth [137]	Product quality [147]
Market concentration (competitive forces firm is exposed e.g. number of competitors) [162]	Marketing synergy [147]
(0) Competitor orientation (ability of firm to define, analyse competitors' activities and to response to them) [3]	Proficiency of market launch [147]
Market change (a series of factors relating the firms market and its marketing arrangement) [163]	Environmental hostility [147]
Product/market mix (supply its existing products to traditional mar- kets or it chooses to expand its current product line into other markets or it seeks new products for new markets) [163] Customer base [163] Market research [9] Good marketing [53]	Intensity of market competition [147]

Techr	ology
Determinants	Metrics
Technology [139, 151]	Technical performance [94]
Specialised knowledge and experience in science and engineer [23]	Percentage of products on CAD database [94]
IT investments [5]	Number of licenses in/out over the last 3 years [94]
Technology diversification (diversity in the knowledge system and principles underlying the nature of products and their methods of production. Expansion of corporations technological competence into a broader range of technical and discipline areas) [5]	Self-citing ration [153]
(0)technological orientation (acquiring technical knowledge to per-	Technological uncertainty (amount of technological uncertainty that
ceive technological opportunities before competitors) [1] Technology capabilities (firm's technological competencies, derived	characterised the project) [154] Technical inexperience (the firm's inexperience and lack of knowledge
from in-house R&D) [34, 152]	about the project's required scientific and technical expertise) [154]
Technology adoption [119]	Firm's technical capability (the adequacy of the firm's technical capability supports the project's complexity) [51]
Product life-cycle[151]	
Information technology (for better information sharing and systemati-	
cally gathering information on competitor services and new customer needs) [128]	

Policy	
Public policy [67]	Government regulation effect (the degree of negative effects associ-
	ated with government regulations) [92]

Tool support	
rics	
s for innovation project management [86]	

Research & development	
Determinants	Metrics
R&D performance [164]	R&D accounting data (expenditure on R&D) [25] [165]
R&D investment (expenditures) [55] [13] [57] [125] [166] [167] [168]	R&D Intensity (percent of annual sales spent on R&D) [147] [167]
[104]	
R&D [76] [119] [163]	Expenditure of R&D as a percentage of GNP [169]
Experimentation [170]	R&D intensity (R&D employment in the plan as a percentage of whole employment) [137]
	R&D census data (number of employees in R&D) [25] [147]

Aligr	nment
Determinants	Metrics
Alignment (six alignment factors for alignment around innovation) [24]	Corporate fit (the degree to which the project objectives fit in with corporate goals and strategies) [92]
Market and entrepreneurial orientation alignment [147]	Project mission (the level of clarity with which the project mission is defined from start to end)[92]
Co-alignment (between employee-centric behaviours and the compet- itive environment, organisation's ability to constantly re- or self-align itself with change is the key to fostering ongoing innovation)[170] Alignment throughout the organisation and its extended enterprise [100]	

Organisatior	nal resources
Determinants	Metrics
Organisation capital [142]	Percentage of projects delayed, cancelled due to lack of funding [94]
Human capital [142] [169]	Percentage of projects on which specific tools are applied [94]
Social capital [75] [142]	Certified processes [94]
Internal sources [171]	Capital output ratio [83]
Basic research infrastructure [148]	Capital per Employee [83]
Social capital (trust and associational activity) [169]	
(-) Social capital (norms of civic behaviour) [169]	
Organisation capabilities [100]	
Innovation infrastructure (employee skills and learning, technological	
and financial support) [170]	
Presence of organisational resources [133]	
Strategic capabilities [72]	
Organisational slack [172]	
Adequate resources [89]	
Resource orientation [88]	

Financial	
Determinants	Metrics
Financial resource constraints [173]	Innovation cost (cost of spending on design and engineering and above all on production investment connected with the introduction and diffusion of innovation processes) [94]
External slack less debt more innovation [74]	Technology cost (radical innovations require more resources to successfully commercialise. Thus the decision to do research in certain knowledge areas or to implement certain technologies will incur this cost) [174]
Finance (funding the innovation project) [160]	Non-specific investments [70]
(-)The degree of indebtedness of the company [146]	Total innovation expenditure (covers both R&D and non R&D innovation expenditure) [103]
(-)The potential cost of the innovation [146]	

Empowerment	
Determinants	Metrics
Agile decision making (gathering and using various levels of infor- mation and involving diverse people to make a decision)[64]	
Empowerment (skilled people have ownership to innovate in their area) [64] [156] [170]	
Meaningful work (work that each person knows has impact in the organisation and with customer) [64]	
Job challenge [45]	
Autonomy (employees are allowed to decide themselves 'how to do	
a job') [45]	

Knowledge management		
Determinants	Metrics	
Knowledge management system [175]	Citation [24] [176] [177]	
Organisational learning capabilities [64] [156] [158] [170] [175] [178]	Life-long learning [70]	
Knowledge management policies and strategies [76] [122]	Knowledge flow [179]	
Organisational capital (aspects of explicit knowledge that may be	Number and type of conferences they have sponsored and	
documented and kept written)[75]	attended[24]	
Knowledge flow [71]	Knowledge repository (number of patents brought into the repository, for codified knowledge) [86]	
Technological potential (scientific, technological and organisational knowledge relevant to a firm's innovative activity) [162] Ideas [149]	Measures of customer information contacts (the extent the organisa- tion makes use of customers as source of information) [86] Measure of the linkage that the innovating groups maintains the	
	external organisations and resources [86]	
Innovation influence (knowledge management, sphere of influence) [170]	Measures of internal information gathering processes [86]	
Variety of knowledge sources [76]	Percentage of designers/engineers trained to design for manufacture [94]	
Types of knowledge exchanged with clients (tacit or explicit) [76] Capability of knowledge accumulation [180] Knowledge and technology transfer (KTT) [181] Knowledge diffusion [177]	Percentage of team leaders trained in creativity techniques [94] Percentage of designer/engineers with access to CAD screens [94] Knowledge sharing [182]	
Firm's absorptive capacity [119]		
Internal knowledge sources [119]		
External knowledge sources [119]		
Training and education of personnel [138] [183]		
Information flow (flow of information inside and outside the organ-		
isation) [86]		
Idea generation [139]		
Knowledge sharing [182]		

Cul	ture
Determinants	Metrics
Learning orientation, acknowledge mistake and focus on learning	Innovation culture metrics [185]
[178] [184]	
Culture and climate [47] [149] [156]	KEYS survey instrument [186]
Risk-taking culture (open culture to allow everyone to try new ideas)	Entrepreneurial culture [179]
[64]	
Entrepreneurial culture [179]	Entrepreneurial orientation [147]
Culture (Hofstede) [66]	Peer support (the degree of support for the project from other group
	and individuals within the firm) [92]
Supportive climate (support from the colleagues) [45]	
Open communication (speaking out, supporting change and feeling	
that it is acceptable to challenge practices that do not seem to add	
value) [64]	
Creative climate stimulants [91]	
(-) Creative climate obstacles [91]	
Flexibility [187]	
Innovative organisational culture [161]	
Employee willingness to donate and collect knowledge 186	
Willingness to exchange ideas [133]	
Belief that innovation is important [133]	
(-) Lack of shared understanding [47]	
(-) Confusion over what innovation actually is within an organisation	
[188]	
The input of a performance gap [55]	
Sharing information [138]	
Self-monitoring [183]	
Incentive provision [183]	
Active encouragement of initiatives [6]	
Problems ownership among project members [150]	

Manag	zement
Determinants	Metrics
Managerial roles [189]	Business inexperience (the firm's inexperience and lack of knowledge about the project's required business practices) [174]
Corporate mindset [190]	Management involvement [147]
Good management [89] [156]	
Willingness to abandon investments [70]	
Process [149]	
Management of technical aspects [89]	
Willingness to cannibalise [69]	
(-) Where other business executives think much too narrowly about	
R&D and the form of innovation partnerships [188]	
(-) More confusion over the management methods needed to deliver	
continuous value from external or open innovation activities, espe-	
cially when they involve tens if not hundreds, of business partners	
[188]	

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External collaboration	
Determinants	Metrics
Collaboration with supplier and customers	[47] [86]
External collaboration (reaching across su	pliers, customers and al-
liances in order to maximise business pote	itial) [136]
Cooperation with customers and research	

Risk		
Determinants	Metrics	
Climate of smart risk taking [149]	Risk / Return balance [86]	
Freedom and risk taking [184]		
Willingness to take risks [133]		

Trust	
Determinants	Metrics
Trust that benefit (when employees believe that they will share the	
benefits they make more suggestions, but this belief has no effect on	
whether their ideas are actually implemented) [192]	
Trust that heard (employee trust that the organisation will listen to	
them has a direct effect on ideas implementation but not on the	
suggestions they make) [192]	
Trust & openness (acknowledge the mistakes and discuss them and	
focus on learning)[184]	

Communication	
Determinants	Metrics
Communication [6] [47] [89] [150]	Communication (facilitates the dispersion of ideas within an organisation)[86]
(-) Poor communication and knowledge transfer [47]	Communication cost per employee [83] Communication cost per output [83]

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Organisati	on Structure
Determinants	Metrics
Structural characteristics of organisation, e.g. size and complexity [151] Organisation structure [54] [180] [193] [194] Decentralised structure [133] Structure and performance [47]	
	vidual
Determinants	Metrics
Individual [151] Thinking skills [195] Individual creativity mechanism [196] Emotional capability [197] Entrepreneurship [198]	
Comm	nitment
Determinants	Metrics
Organisational creativity mechanism [196] Innovation intent (propensity and architecture, employee con- stituency) [170]	Innovators in senior positions / CEO commitment [199]
	al property
Determinants	Metrics
Patented inventions [57] The input of prior innovations [55]	
Plar	nning
Determinants	Metrics
Planned innovation [89]	Project portfolio size (the number of ongoing projects at any given time) [92]
Business planning [64] [47]	Commercial and technical fit (the degree of association between th projects commercial and the technological aspects) [92]
Innovation portfolio management [200] (-) Poor portfolio management [47] Competitive edge [163] Transparency in product architecture [150]	r
	n & alliance

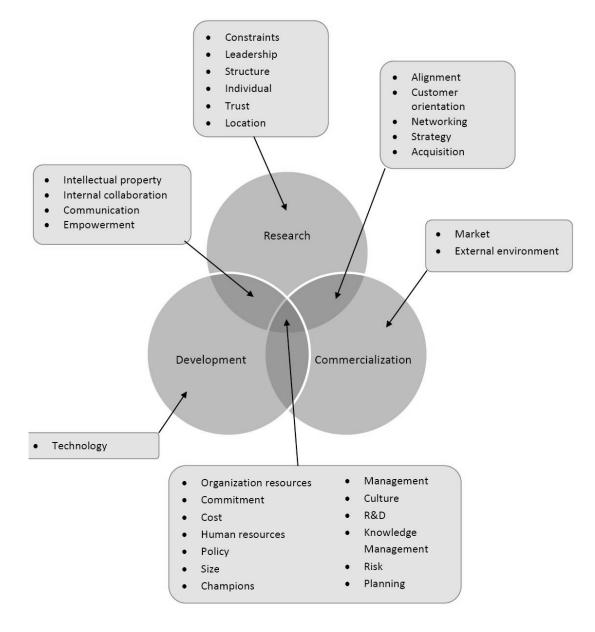
Acquisition & alliance		
Determinants	Metrics	
Public procurement [201]		
Acquisition [202]		
(0/-) Mergers and acquisition [203]		
Technology acquisition [168]		
Technology access through alliances [160]		
Alliances [203]		

	Size	
Determinants	Metrics	
Firm size [54] [77] [149] [146] [162] [106]	Firm Size [147]	
(0) Firm size [70] [119] [137]		

C.2 External Determinants

Determinants	Metrics
Population [84]	Economic structure [167]
Location cluster [204]	Human development index [169]
Technological opportunities [146]	Market competition (the degree of market competition for the project) [92]
Foreign Direct Investment (FDI) [125]	Science and technology availability (the degree to which science and technology needed for the project is readily available) [92]
International trade [125]	
(-) Location [205]	
Knowledge spill-overs make location important [206]	
A local context that encourages investment in innovation-related	
activity [148]	
Public R&D support [13]	
Higher education R&D investment [167]	
Extramural R&D [119]	

APPENDIX D DETERMINANTS AND INNOVATION ACTIVITIES



APPENDIX E METRICS FOR INNOVATION FROM SOFTWARE RELATED STUDIES

Metrics	Source
Products new to the world, developed using new or significantly improved technology	[98]
Products new to the nation, developed using new or significantly improved technology	[98]
Products new to the firm, developed using new or significantly improved technology	[98]
Activities new to the world, developed using new or significantly improved technology	[98]
Activities new to the nation, developed using new or significantly improved technology	[98]
Activities new to the firm, developed using new or significantly improved technology	[98]
Whether or not a firm had accomplished at least one major product innovation during the 3 years	[13]
preceding the survey	
Number of patents held	[13]
Product innovation index	[13]
Market orientation	[147]
Entrepreneurial orientation	[147]
New product performance	[147]
Timing of market entry	[147]
Product quality	[147]
Marketing synergy	[147]
Proficiency of market launch	[147]
Management involvement	[147]
Importance given to innovation in human resource management	[147]
Environmental hostility	[147]
Intensity of market competition	[147]
Firm size	[147]
R&D intensity (percent of annual sales spent on R&D)	[147]
Number of R&D personnel	[147]
Organisational innovation	[15]
Customer orientation	[3]
Competitor orientation	[3]
Inter-functional coordination	[3]
Technological orientation	[3]
Aggressiveness	[3]
Analysis	[3]
Defensiveness	[3]
Futurity	[3]
Proactiveness	[3]
Riskiness	[3]
Innovation capability	[3]
Innovation success	[3]
Teamwork Quality (TWQ)	[141]
Uniqueness of product benefits	[132]
Scope of newness	[132]
Product newness opinion as to the firm	[132]
Product newness opinion as to the market	[132]
Product new to the firm	[50]
Product new to the market in what it does	[50]
Product new to the market under technological viewpoint	[50]
Modules new to the world	[50]
Platform new to the world	[50]
Essential Patent Index (EPI)	[207]
Essential Technology Strength (ETS)	[207]
Liserina recurricy successing (115)	[207]

APPENDIX F CLASSIFICATION OF METRICS WITH INNOVATION ACTIVITIES

Research	
Metrics	Source(s)
Competitor orientation	[3]
Inter-function coordination	[3]
Technical orientation	[3]
Customer orientation	[3]
Percentage of suggestion implemented	[14] [94]
Number of ideas that are moving from one stage of the process to the next	[14] [24]
Number of new product ideas, product enhancement ideas evaluation in the last year	[94]
Product planning horizon	[94]
Number of improvement suggestions per employee	[94]
Idea generation	[86]
Market orientation	[147]
Number of ideas funded	[199]
Percentage of internal ideas offered for external license	[208]

Development		
Metrics	Source(s)	
Average concept-to-launch time	[14] [94]	
Number of products/projects in active development	[14] [164]	
Attendance at key meetings	[24]	
Percentage of documentation submitted on deadlines	[24]	
Percentage of projects passed on to the next stage in the process without having met all of the specified	[24]	
requirements		
Development process efficiency (the degree to which development process is conducted efficiently)	[92]	
Average product life cycle length	[94]	
Average overrun	[94]	
Average time of product enhancement	[94]	
Average time of redesign	[94]	
Manufacturing cost	[94]	
Manufacturability	[94]	
Testability	[94]	
R&D/technology acquisition cost per new product	[94]	
R&D projects that lead to new or enhanced products, process innovation, licenses, patents	[94]	
Optimisation tool use	[86]	
Project efficiency	[86]	
Frequency of adaptation	[209]	
Rapid of adaptation	[209]	
Quality of adaptation	[209]	
Object-Oriented Programming (OOP) Time	[210]	
OOP Infusion	[210]	
OOP Assimilation	[210]	
Software Process Innovation (SPI) Adoption	[210]	
SPI assimilation	[210]	
Relational Database management system (RDB) assimilation	[210]	
Computer-Aided Software Engineering tools (CASE) assimilation	[210]	

Commercialization	
Metrics	Source(s)
Marketing effort (the level of effort invested in promotion or selling activities)	[92]
Market research (quality of market research effort to identify price, demand and other market characteristics and firms position in the market, market stability and user needs)	[92]
Number of new product-based business area/ventures started in the past 5 years	[94]
Market research	[86]
Market testing	[86]
Marketing and sales	[86]

General	
Metrics	Source(s)
Innovation capability (qualitative evaluation of knowledge management, market orientation, culture,	[3]
innovation process, attitude towards change)	
Cycle time through the entire innovation process	[24] [65]
Cycle time through specific parts of the process (e.g., prototype or pilot run)	[24] [116]
Deviation around average cycle timeshigh end to low end of the range	[24]
Deviation between initial expected financial value of the idea and the ultimate realised value	[24]
Resources expended, both per specific idea and on average	[24]
Resources expended on ideas that move through the process to a particular point but then are not	[24]
ultimately commercialised	
Cash payback	[24]
Managers survey	[25]
Time for each phase	[94]
Mean number of adoption overtime	[43]
Mean time of adoption overtime	[43]
Consistency of the time of innovation adoption	[43]
Success ratio at different process gates	[116]

APPENDIX G CLASSIFICATION OF METRICS FOR EVALUATION OF INNOVATION OUTPUT AND PERFORMANCE

The perceived effectiveness of innovation[6]Patent count per time period / patent density[6]Patent count per time period / patent density[123][123][165][164][169][177][179][13]Product innovation index[14][13]Product new to the market under technological viewpoint[50]Product new to the worldProduct new to the world[50]Product new to the world[50]Product new ness opinion as to the firmProduct newness opinion as to the firmProduct new ness opinion as to the marketVolume of high-technology expressProduct new to the world, developed using new or significantly improved technologyProducts new to the nation,		
Patent count per time period / patent density[6] [13] [24] [94] [59] [87] [123] [165] [169] [176] [177] [179] [211][212]Whether or not a firm had accomplished at least one major product innovation during the 3 years[13]preceding the survey[13]Product innovation index[13]New products or services[14] [213]Number of books and papers published[24]Intellectual property counts[25] [214]Patent citations[25]New product launches[25]Product new to the firm[50]Product new to the market in what it does[50]Product new to the world[50]Product new to the world[50]Number of innovation[50]Number of innovation[51]Scope of newness[132]Product news opinion as to the firm[132]Product new news opinion as to the firm[132]Product new news opinion as to the market[132]Volume of high-technology exports (relative to the total manufactured exports)[169]Products new to the world, developed using new or significantly improved technology[98]Products new to the nation, developed using new or significantly improved technology[98]Number of projects terminated last year, reviewed at a later date, offered to external parties for further[20]	Product-related metrics	Source(s)
[123] [165] [169] [176] [177] [179] [211][212]Whether or not a firm had accomplished at least one major product innovation during the 3 years[13]preceding the survey[13]Product innovation index[14] [213]New products or services[14]Number of books and papers published[24]Intellectual property counts[25] [214]Patent citations[25] [87] [103]Product new to the firm[50]Product new to the market in what it does[50]Product new to the market in what it does[50]Product new to the world[50]Product new to the world[50]Putter of innovation[56] [72] [60] [103]Uniqueness of product benefits[132]Scope of newness[132]Product newn to the world, developed using new or significantly improved technology[98]Products new to the world, developed using new or significantly improved technology[98]Products new to the nation, developed using new or significantly improved technology[98]Products new to the firm, developed using new or significantly improved technology[98]Products new to the market dat a later date, offered to external parties for further[208]	The perceived effectiveness of innovation	[6]
[177][179][211][212]Whether or not a firm had accomplished at least one major product innovation during the 3 years[13]preceding the survey[13]Product innovation index[14]New products or services[14]Number of books and papers published[24]Intellectual property counts[25]Patent citations[25]New product launches[25]Product new to the firm[50]Product new to the market under technological viewpoint[50]Product new to the world[50]Platform new to the world[50]Number of innovation[56]Number of innovation[56]Volume ess opinion as to the firm[132]Product newness opinion as to the market[132]Volume of high-technology exports (relative to the total manufactured exports)[169]Products new to the world, developed using new or significantly improved technology[98]Products new to the firm, developed using new or significantly improved technology[98]Number of projects terminated last year, reviewed at a later date, offered to external parties for further[208]	Patent count per time period / patent density	[6] [13] [24] [94] [59] [87]
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Product innovation index[13]New products or services[14] [213]Number of books and papers published[24]Intellectual property counts[25] [214]Patent citations[215]New product launches[25] [87] [103]Product new to the firm[50]Product new to the market in what it does[50]Product new to the market under technological viewpoint[50]Modules new to the world[50]Platform new to the world[50]Platform new to the world[50]Number of innovation[56] [72] [60] [103]Uniqueness of product benefits[132]Scope of newness[132]Product newness opinion as to the firm[132]Product newness opinion as to the market[132]Volume of high-technology exports (relative to the total manufactured exports)[169]Products new to the world, developed using new or significantly improved technology[98]Products new to the firm, developed using new or significantly improved technology[98]Number of projects terminated last year, reviewed at a later date, offered to external parties for further[208]	Whether or not a firm had accomplished at least one major product innovation during the 3 years	[13]
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Products new to the nation, developed using new or significantly improved technology[98]Products new to the firm, developed using new or significantly improved technology[98]Number of projects terminated last year, reviewed at a later date, offered to external parties for further[208]	Volume of high-technology exports (relative to the total manufactured exports)	[169]
Products new to the nation, developed using new or significantly improved technology[98]Products new to the firm, developed using new or significantly improved technology[98]Number of projects terminated last year, reviewed at a later date, offered to external parties for further[208]		
Products new to the firm, developed using new or significantly improved technology [98] Number of projects terminated last year, reviewed at a later date, offered to external parties for further [208]		
Number of projects terminated last year, reviewed at a later date, offered to external parties for further [208]		
	development	

Market-related metrics	Source(s)
Number of strategic options (i.e. newly created opportunities to significantly advance an existing	[14]
business)	
New market application of existing products or services	[213]

Organisation-related metrics	Source(s)
New organisational programs	[213]
New organisational structures	[213]

Process-related metrics	Source(s)
Number of new processes and significant enhancements per year	[94]
Average annual improvement in process parameters	[94]
Process innovation	[56]
Activities new to the world, developed using new or significantly improved technology	[98]
Activities new to the nation, developed using new or significantly improved technology	[98]
Activities new to the firm, developed using new or significantly improved technology	[98]
New processes (technologies)	[213]

Performance-related metrics	Source(s)
Percentage of sales that is generated by new products	[3] [14] [24] [26] [117 [147] [164]
Number of new competencies (i.e. distinctive skills and knowledge domains that spawn innovation)	[14]
measured as a simple count among a threshold proportion of employees	[14]
Number of new markets entered in past year	[14]
Share of wealth, i.e., the change in the companys market value during the past year divided by the change in the total industrys market value during the same period	[14]
Organisational innovation (product of coefficient of innovativeness tendency and success of product innovation)	[15]
Brand innovation quotient	[19]
Innovation loyalty (ratio of repeat purchasers to total number of purchasers)	[19]
Return on investment or project net present value	[19] [199]
Overall revenue growth	[24]
Third-party rankings or cross-company benchmarking	[24]
Revenue from new platforms	[26]
Customer satisfaction	[94]
Product quality	[94]
Number of pages in the annual report devoted to innovation and technology	[94]
Throughput	[65]
Impact on brand	[116]
Innovation performance	[125]
Share of sales from product imitations	[103] [191]
Innovation intensities	[104]
Innovation index	[131]
Total patents filed/pending/awarded	[164]
Innovation capacity	[167]
Citations	[177]
Citation ratio	[177]
Average number of patents per capita	[179]
Share of sales from market novelties	[191]
Cost reductions due to process innovations	[191]
Long-term customer adoption	[199]
Percentage of sales of products and services came from externally licensed technologies	[208]
Percentage of net income last year came from technology licensed out to other companies	[208]
Patent-intensity (measured by successful patent applications per million dollars of total assets)	[216]
Essential Patent Index (EPI)	[207]
Essential Technology Strength ETS	[207]

APPENDIX H CLASSIFICATION OF METRICS FOR EVALUATION OF INNOVATION INPUTS

Inputs	Metrics
Staffing, labour, people, technical personnel [14] [24] [116] [131]	The number of ideas, with expected payback potential for each
[214] [217]	[24]
Capital [14] [24] [116]	Science and technology availability (the degree to which science
	and technology needed for the project is readily available) [92]
Operating expenditures [116]	Firm technical capability (the adequacy of the firms technical
	capability to support the projects complexity) [92]
Time [14]	Facilities or physical resources [86]
Technology licensing [120]	Tools for support of innovation [86]
R&D [120] [144] [168]	Percentage of employees for whom innovation is a key perfor-
	mance goal [14]
R&D personnel [218]	R&D intensity (ratio of R&D expenditure to total assets) [94]
1	[216]
R&D activities [167]	Human capital [211]
R&D effort [117]	The number of full-time equivalent staff for selected functions
	involved in the processand, most importantly, what their key
	people are working on) [59] [24] [86]
R&D expenditure [131] [203] [214] [216] [217]	Number of foreign companies [211]
Knowledge spill-overs [191]	The operating expense [24]
Access to complementary knowledge [191]	The capital expenditure [24]
Cost and risk-sharing in innovation projects [218]	Staffing and capital and operating expenditure [116]
Information and knowledge [135]	R&D expenditure [59] [211]
Technology transfer and networking as alternative input to R&D	Total R&D head count [164]
[137]	Iotal Red Iotal (104)
Training [120]	R&D spending (as percent of sales) [164]
fituling [120]	Percentage of employees who have received training in innova-
	tion for example, instruction in estimating market potential of
	an idea [14]
	Number of innovation tools and methodologies available to
	employees [14]
	Percentage of capital that is invested in innovation activities
	such as submitting and reviewing ideas for new products and
	services and developing ideas through an innovation pipeline
	[14]
	Number of entrepreneurs in the company, i.e. individuals who
	have previously started a business, either within the company
	or before joining the company [14]
	Percentage of workforce time that is currently dedicated to
	innovation projects [14]

APPENDIX I INNOVATION MEASUREMENT FRAMEWORKS FOUND IN LITERATURE

Source	Name of framework	Research methodology	Purpose	Means of repre- sentation	Validation
Muller et al.[14]	Guidelines for develop- ing a customised suite of innovation metrics	Conceptual analysis	Framework for the selection of metrics	Table	No valida- tion
Kumar et al. [92]	Monitoring framework	Survey	Assist managers in deciding whether to abandon an ongoing R&D/innovation project at various stages of R&D	Mathematical formula	No valida- tion
Aiman- Smith et al. [64]	Value Innovation Po- tential Assessment Tool	Conceptual analysis	Measuring important factors leading to value innovation	Table	No valida- tion
Capaldo et al. [93]	Innovation capabilities evaluation model	Case studies	An evaluation model for the determina- tion of small firms innovation capabili- ties (based on Chiesa framework [94])	Mathematical formula	No valida- tion
Chiesa et al. [94]	Technical audit	Experiment	Framework for auditing technical inno- vation management	Table (Scorecard)	Static vali- dation
Cormican [47]	PIM Scorecard	Case studies	Assess whether the conditions neces- sary for innovation are in place and the degree to which best practice is used	Table (Scorecard)	No valida tion
Tang [134]	Inventory of organisa- tional innovativeness	Survey	Measure organisational effectiveness in innovation	Table	No valida tion
Byrne et al. [100]	A lean six sigma ap- proach	Industry report	Measure preparedness of an organisa- tion to undertake radical innovations	Diagram	Industrial usage
Furman et al. [95]	National innovation ca- pacity	Conceptual analysis	Measure the ability of a country to produce and commercialisation a flow of innovative technology over the long term	Graph	No valida tion
Nirjar [98]	Index of innovativeness	Survey	Indicates the stages of firms growth vis- -vis its innovation capability	Mathematical formula	No valida tion
Maravelakis et al. [99]	Product Innovation Process (PIP) Score	Conceptual analysis	Assessing innovation and determining a product innovation profile	3-D graph	No valida tion
Wang et al. [96]	Technological innovation capability evaluation	Conceptual analysis	Method to assess the technical innova- tion capability of a firm	Mathematical formula	No valida tion
Yam et al. [97]	Audit criteria	Survey	Examine the technological capabilities of Chinese firms	Table	No valida tion

APPENDIX J STUDIES FOUND IN SYSTEMATIC REVIEW RELATED TO SOFTWARE

	Title	Author(s)	Publication year	Journal
[3]	Innovative capability, innovation strategy and market orienta- tion: An empirical analysis in Turkish software industry	G. Akman and C. Yilmaz	2008	International Journal of In- novation Management
[13]	Determinants of innovation capability in small electronics and software firms in southeast England	H. Romijn, M. Albaladejo	2002	Research Policy
[50]	Software innovativeness. A comparison between proprietary and Free/Open Source solutions offered by Italian SMEs	C. R. Lamastra	2009	R and D Management
[54]	Transformational leadership and organizational innovation: The roles of internal and external support for innovation	L. Gumuslulu and A. Ilsev	2009	Journal of Product Innova- tion Management
[93]	The Evaluation of Innovation Capabilities in Small Software Firms: A Methodological Approach	G. Capaldo, I. Iandoli	2003	Small Business Economics
[132]	Software innovativeness: Outcomes on project performance, knowledge enhancement, and external linkages	G. Jordan and E. Segelod	2006	R and D Management
[139]	Organizational determinants of innovation capacity in soft- ware companies	T. Koc	2007	Computers & Industrial En- gineering
[141]	Teamwork Quality and the Success of Innovative Projects: A Theoretical Concept and Empirical Evidence	M. Hoegl & H. G. Gemuenden	2001	Organization Science
[89]	Determinants of success in the development of applications software	C. A. Voss	1985	Journal of Product Innova- tion Management
[147]	An Empirical Investigation of the Effect of Market Orienta- tion and Entrepreneurship Orientation Alignment on Product Innovation	K. Atuahene- Gima and A. Ko	2001	Organization Science
[160]	Transformation of science and technology systems into sys- tems of innovation in central and eastern Europe: the emerging patterns and determinants	S. Radosevic	1999	Structural Change and Eco- nomic Dynamics
[88]	Investigating the Drivers of Innovation and New Product Success: A Comparison of Strategic Orientations	A. Paladino	2007	Journal of Product Innova- tion Management
[162]	Explaining innovative activity in service industries: Micro data evidence for Switzerland	S. Arvanitis	2008	Economics of Innovation and New Technology
[183]	Governance structures and innovation in the Irish Software Industry	C. A. Fitzger- ald, P. C. Flood, P. O'Regan, N. Ramamoorthy	2008	Journal of High Technology Management Research
[91]	The influence of creative style and climate on software devel- opment team creativity: an exploratory study	M. H. Fagan	2004	Journal of Computer Infor- mation Systems
[98]	Innovations and Evolution of Software SMEs: Exploring the Trajectories for Sustainable Growth	A. Nirjar	2008	Vision
[207]	Using Essential Patent Index and Essential Technological Strength to evaluate industrial technological innovation com- petitiveness	D. Z. Chen	2007	Scientometrics
[219]	KISA in innovation of New Zealand software firms	J. Williams	2006	International Journal of Ser- vices Technology and Man- agement
[220]	Definition of innovation revisited:: an empirical study on Indian information technology industry	S. Goswami, M. Matthew	2005	International Journal of In- novation Management
[221]	Software engineering technology innovation - Turning re- search results into industrial success	T. R. Punter, L. Krikhaar	2009	Journal of System and Soft- ware
[222]	Assessing the management of innovation with software tools: An application of innovation Enterpriser	S. J. Conn	2009	International Journal of Technology Management
[223]	Software process innovation methodology - Multiple approach including ISO9001, maturity model and QC technique	K. Honda	1997	NEC Research and Devel- opment
[210]	The role of aggregation in the measurement of IT-related organizational innovation	Robert G. Fich- man	2001	MIS Quarterly

APPENDIX K INTERVIEW QUESTIONS

K.1 Preliminary questions

- 1) Name
- 2) Position
- 3) Years of experience
- 4) Role & responsibility
- 5) Company profile (R&D department, innovation profile)

K.2 General questions

K.2.1 Perception about innovation

- 1) What do you mean by innovation?
- 2) What is considered as innovation?
- 3) Is innovation considered a strategic objective of the company?
- 4) Does your organisation have a formal innovation process? What are the major phases of this process (activities in the process)?
- 5) What is the role of R&D in innovation?
- 6) What aspects of innovation are considered important and measurable?

K.2.2 Innovation measurement

- 1) Do you measure innovation?
- 2) If yes, how do you measure innovation? What metrics or measurements are used for this purpose?
- 3) If the answer is no, why is innovation not measured?
- 4) Are you satisfied with the control and visibility these metrics give you for management of innovation program?
- 5) What are the major issues in measuring innovation?
- 6) Does your organisation have a specific framework or methodology to measure innovation?
- 7) If yes, could you describe the major steps?
- 8) If no, what are the reasons and how do you perform the measurement process?
- 9) What measures the organisation takes to protect its Intellectual Property? (e.g. patents, non disclosure agreements, copyrights)
- 10) In your context, what are the most valuable inputs/pressing challenges/barrier for (measuring) innovation?
- 11) What metrics do you collect?

K.3 Findings review

After the initial questions we presented the major findings and the model of innovation that we have developed from the systematic literature review. We documented their comments and feedback about these results using questions like:

- 1) Do you think there is an aspect of innovation that is missing in this model?
- 2) What do you think we can add to this model to make it usable for industry?

APPENDIX L BACKGROUND INFORMATION OF INTERVIEWEES

Interviewee ID	Experience	Firm ID	Firm size	Role & responsibilities
Interviewee A [INT_A]	>30 years of industrial ex- perience	Firm A	Large	She has worked as R&D manager in an electrical and manufac- turing firm. Currently she is product line manager for application software at a large multinational firm. Her responsibilities include supervision, management and development of the area of application software in the organization.
Interviewee B [INT_B]	>18 years of industrial experience	Firm A	Large	R&D Manager, responsible for requirements management, feasibility studies, estimations and subsequent development.
Interviewee C [INT_C]	>20 years of academic experience.	Firm B	Small	She has extensive teaching experience in areas such as strategy, innovation and business development. Currently she is heading an initiative to promote innovation through a nursery to stimulate and develop practical innovations.
Interviewee D [INT_D]	>10 years of industrial ex- perience and >four years of academic experience	Firm C	Both SME and large firms	She has worked as industrial consultant, project manager, and exec- utive roles for different firms. She has also led many startups and is currently involved with industrial research.
Interviewee E [INT_E]	>10 years of action research in industry	Firm D	Not applicable	She is an associate professor and is mostly involved in action research in the industry. Her interests include usability studies and human interaction and measurement thereof.
Interviewee F [INT_F]	>22 years of industrial experience	Firm E	Large	She is working as a general manager in a telecommunication firm. She is heading the group responsible for external collaboration and asset management in the company.
Interviewee G [INT_G]	>12 years of industrial experience	Firm E	Large	She is director of strategy at a prominent telecommunication firm. She has a technical background and is especially interested in how innovations affect society and human mind. Her analysis of future trends helps decide the future direction for the company.

APPENDIX M QUESTIONNAIRE QUESTIONS

	easurement in software industry
Introduction	
master's thesis, we and of software firms in the	ents in software engineering at Blekinge Institute of Technology, Sweden. In our re working on innovation measurement to assess the capacity and performance terms of innovation. In this regard, we would like to get feedback from software s on what they perceive as innovation and how they currently measure
	fill out this short survey (approx. five minutes) to give us your insight and ovation measurement practices in your organization.
	ormation acquired here will be kept confidential and will only be used for n this thesis project.
* 1. Please fill o	out the required demographic information below:
Position:	
Job experience (in years):	
Company:	
Number of employee	25
Country:	
2. Email Addr	ress (if you are interested in the results of this survey)
Definition	
for question 3, 4 and	f 5 you may choose more than one option in the answer.
* 3. In your opi	inion, innovation involves:
Generation or a	adoption of new ideas.
Development o	of new products, processes, methods or techniques.
	n existing products, processes, methods or techniques.
Improvement in	revising products, processes, metrous or techniques.
	products to the market, use of processes and methods in the organization.
Introduction of	products to the market, use of processes and methods in the organization.
	products to the market, use of processes and methods in the organization.

Innovation measurement in software industry
* 4. In your opinion which of the following may be considered as
innovation?
Introduction of a good or service that is new with respect to its characteristics or intended uses.
Implementation of a new design, analysis or development method.
Implementation of a new marketing method in product design or packaging, product placement, product promotion or pricing.
Implementation of a new organisational method in the firm's business practices, workplace organisation or external relations.
Other (please specify)
* 5. To be considered as innovation it must be:
New to the world
New to the industry
New to the market
New to the firm
T
Innovation measurement 1
Innovation measurement is the assessment of organizations innovation output and capacity to innovate.
For example by measuring availability of resources like funds and human capital, creative environment, policy, customer orientation and by innovation process benchmarking etc.
* 6. Do you think innovation measurement is important for your
organization?
O Yes
O №
I do not know.
Please describe the reason for your answer briefly.
* 7. Does your organization have an explicit strategy on innovation?
() Yes
 ○ №
O I do not know

ovation meas	uremen	t in softwa	are indust	Y	
8. Does your org	anization	measure inn	ovation?		
O Yes					
○ №					
I do not know					
Please briefly explain the	reason for you	r answer.			
				-	
				<u>*</u>	
9. Which of the f innovation meas		-		challenges	for
s	trongly agree	Agree	Undecided	Disagree	Strongly Disagree
Lack of recognition of mportance of nnovation measurement	0	0	0	0	0
ack of consistent efinition for movation	0	0	0	0	0
ack of metrics for nnovation neasurement	0	0	0	0	0
ack of guidelines and framework for annovation	0	0	0	0	0
reasurement lost of measurement rogram	0	0	0	0	0
ny other issues (please	specify)				
ut to Tonoust	ion			_	-
out to Innovat					

Innovation measurement in software industry
* 10. Which of the following innovation metrics are collected in your
organization?
Percentage of sales spent on R&D
Percentage of sales spent on new projects
Percentage of employees dedicated to R&D activities
Number of new ideas generated
Number of ideas converted successfully to products
Time taken in converting an idea to a product or process
Number of new products
Number of improvements in existing products (e.g. new or improved features, architectural changes or performance improvements etc)
Number of intellectual property rights (e.g. patents, papers published, trademarks)
Creative Environement (using subjective measures)
Presence of Innovation Champions (Individuals with political skills, contacts and reputation required to secure resources and who actively and enthusiastically promote innovation progress through critical stages)
Percentage of new product sales to total sales
Improvement in product quality as a result of innovation
Improvement of customer satisfaction as a result of innovation
Other (please specify)
* 11. Do these metrics give you enough control and visibility to successfully
manage innovation program?
⊖ Yes
No, please describe why
×
* 12. Does your organization use any framework or methodology to
measure innovation?
○ No
Yes, please describe the major steps involved in the measurement process
· ·
Dese
Done.

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